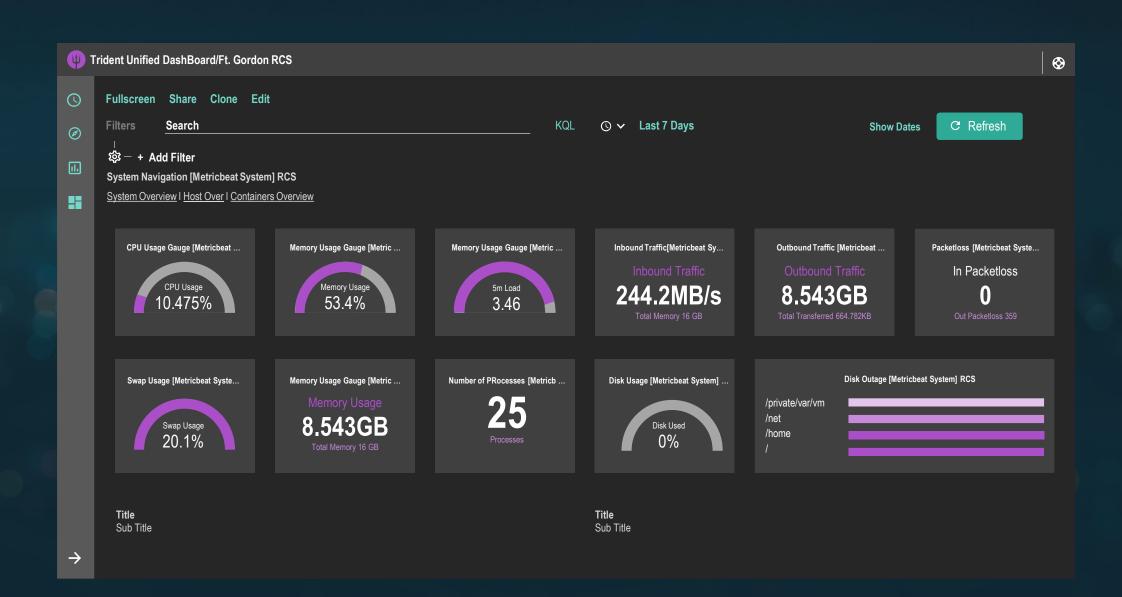
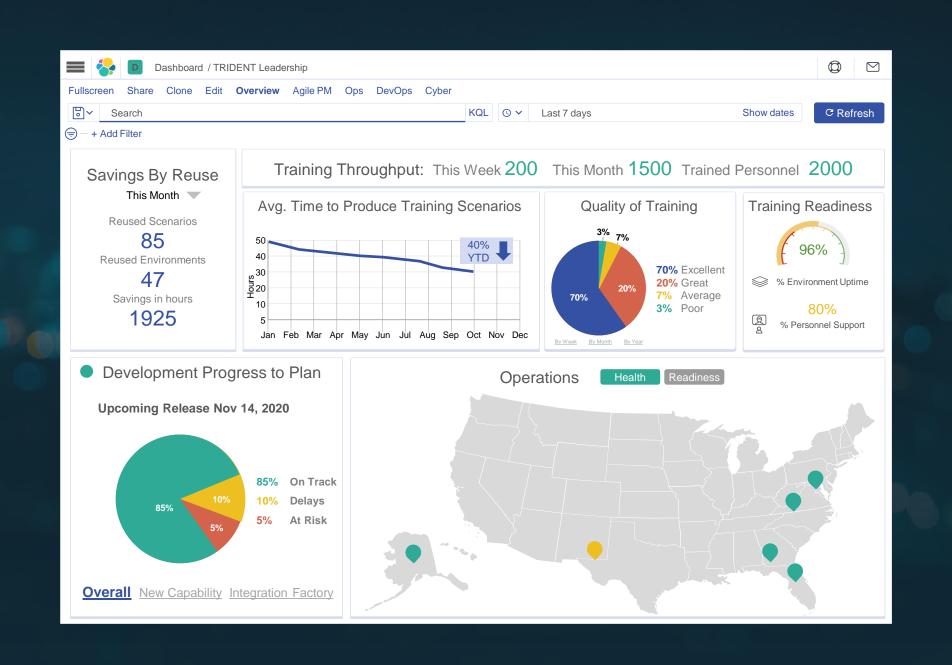
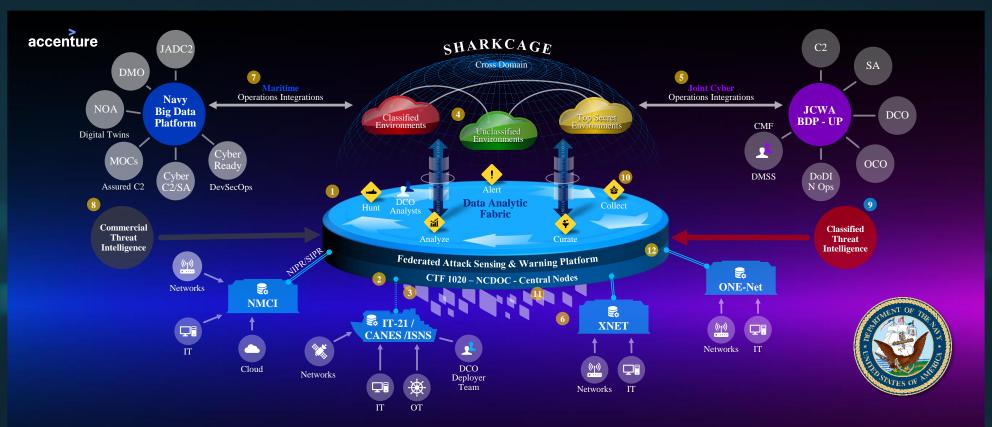
Portfolio Brian T. Livingston

Proposal Material

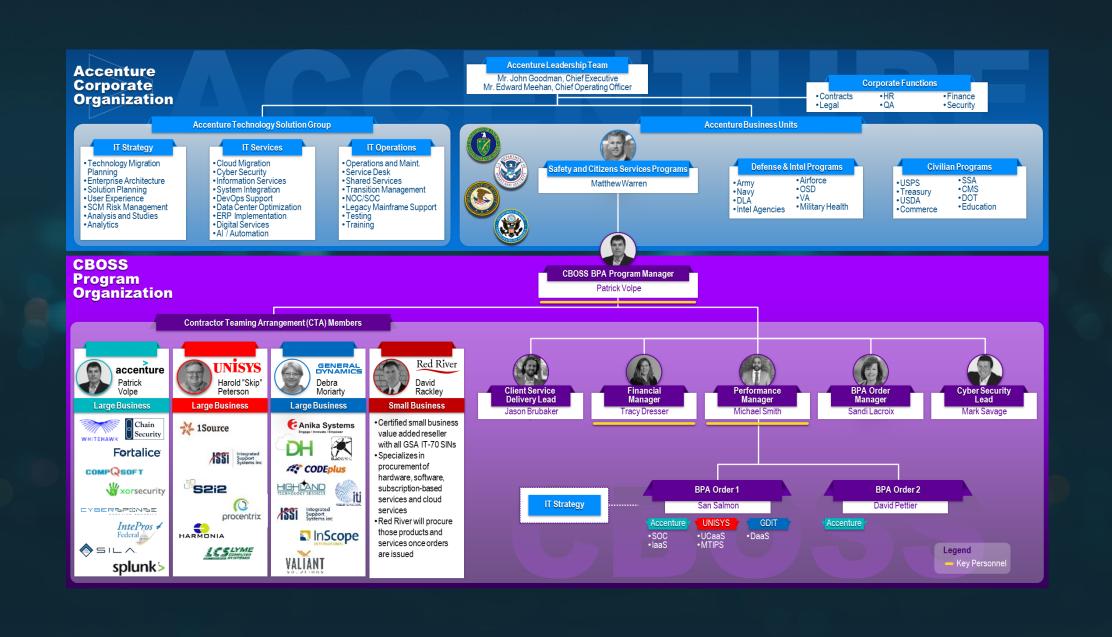
VARIOUS



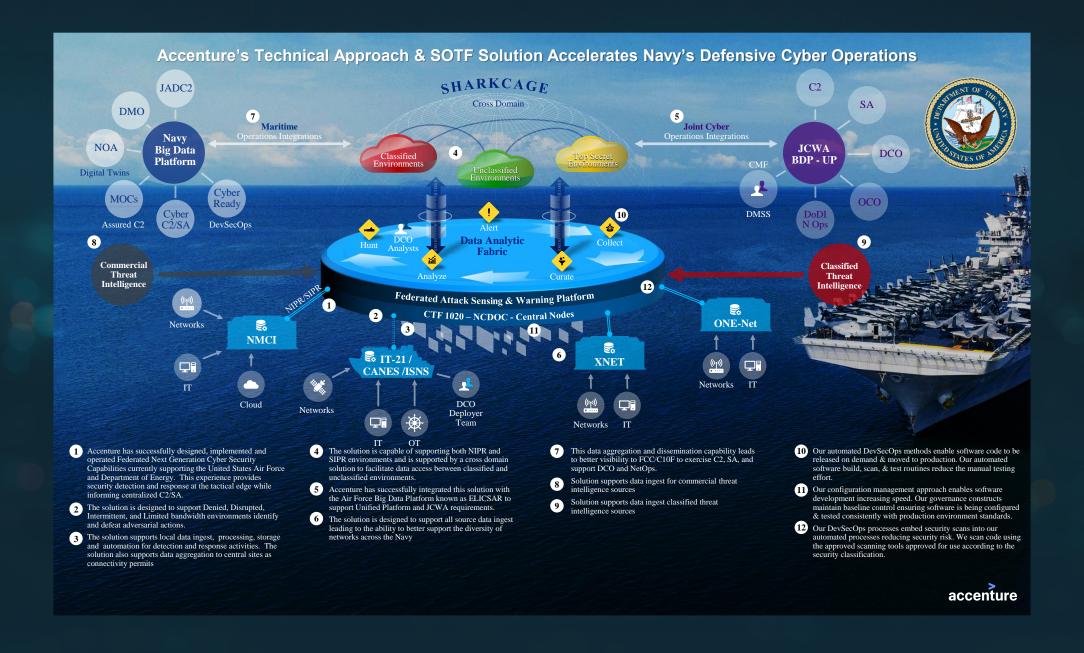




- 1 Accenture has successfully designed, implemented and operated Federated Next Generation Cyber Security Capabilities currently supporting the United States Air Force and Department of Energy. This experience provides security detection and response at the tactical edge while informing centralized C2/SA.
- 2 The solution is designed to support Denied, Disrupted, Intermittent, and Limited bandwidth environments identify and defeat adversarial actions.
- 3 The solution supports local data ingest, processing, storage and automation for detection and response activities. The solution also supports data aggregation to central sites as connectivity permits
- 4 The solution is capable of supporting both NIPR and SIPR environments and is supported by a cross domain solution to facilitate data access between classified and unclassified environments.
- 5 Accenture has successfully integrated this solution with the Air Force Big Data Platform known as ELICSAR to support Unified Platform and JCWA requirements.
- 6 The solution is designed to support all source data ingest leading to the ability to better support the diversity of networks across the Navy
- This data aggregation and dissemination capability leads to better visibility to FCC/C10F to exercise C2, SA, and support DCO and NetOps.
- 8 Solution supports data ingest for commercial threat intelligence sources
- Solution supports data ingest classified threat intelligence sources
- Our automated DevSecOps methods enable software code to be released on demand & moved to production. Our automated software build, scan, & test routines reduce the manual testing effort.
- Our configuration management approach enables software development increasing speed. Our governance constructs maintain baseline control ensuring software is being configured & tested consistently with production environment standards.
- Our DevSecOps processes embed security scans into our automated processes reducing security risk. We scan code using the approved scanning tools approved for use according to the security classification.







Key

PCTE baseline.

Accenture Innovation Architecture In AT&T, Team Accenture brings similar insights to OSINT. USAF, Intelligence community & DLA by organizing Innovation Days to keep innovation at the forefront of Enterprise planning and execution.

In AT&T we augmented this process with Al & ML for false manages tens of thousands of targets, metrics, reporting inspiring positive identification that helped quality and timely execution by decouple scale from headcount applying end to end automation and deliver multiple capabilities along CI/CD pipeline concurrently.

We will apply our experience maintaining over 150 applications that are deployed to over 50 different environments for the Department of Education (DoED). The complexity of configuration and integration is similar in scope and scale to PCTE, requiring integration of COTS and custom applications.

which RCS along with their performance metrics.

 Accenture RMF accelerators will lead to rapid release of capabilities in different security enclaves similar to what we are achieving across our Defense practice and Intel communities

investigate and respond to security minutes creating a robust, secured

Team Accenture will frequently build and re-build the entire PCTE baseline in Test Environment with any upgrades to HW or patching to make sure that the releases remain deployable and portable to RCSs - similar to Dept. of Education and other clients

Team Accenture has experience in running critical, complex infrastructure similar to RCSs in National Cyber Range where we achieved 95% availability. We also support DISA's five Global NOCs where we improved service & reduced costs by 42%

 We will use ELK stack to provide a lavered dashboard view that will be aggregated to manage the entire operations process across all RCSs from a single pane of glass. Our Accenture Insights Platform utilizes ELK stack to provide end to end visibility into operations across multiple federal agencies including STATE, USDA and others.

Sample of Accenture's Worldwide Industry Leadership

strategy • consulting • digital • technology • operations



Business Analytic Services



Finance & Accounting BPO

Gartner 201



Enterprise Architecture Consulting





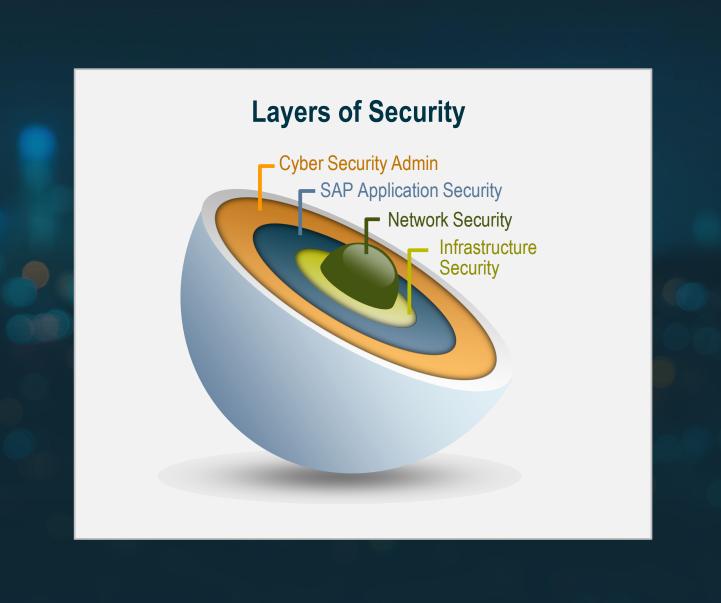
Oracle Applications MGT Services



SAP Implementation Services



Salesforce Implementation Partners



Risk Management

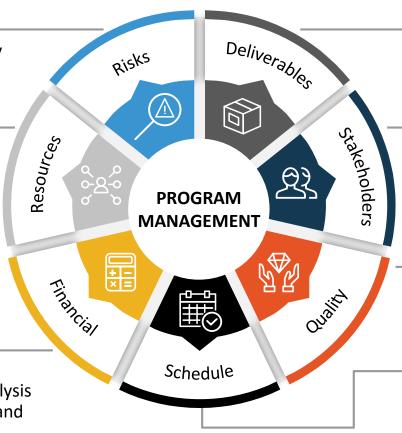
- Develop comprehensive risk registry
- Manage risks and issues
- Resolve or escalate risks

Resource Management

- Staff the right resources for each phase of engagement
- Facilitate staffing continuity and effective onboarding/ offboarding
- Maintain current security clearances, education, and training
- Manage subcontractors

Financial Management

- Provide regular workplan updates
- Conduct work effort review and analysis
- Promptly complete billing, invoice, and payment activities



Deliverable Management

- Collaborate early
- Evaluate draft work products
- Follow submission protocol

Stakeholder Management

- Establish, update, and maintain project schedule
- Enable thorough stakeholder analysis and communication planning

Quality Management

- Follow quality assurance process for all work products
- Develop quality control plan

Schedule Management

- Establish, update, and manage project schedule
- Provide regular status updates





Our experience applying Agile and DevSec-Ops practices across 87 TSA enterprise applications demonstrates our ability to support Trademark's diverse product line.

Our Field-tested, Human-Centered Approach Increases User

Our experience enabling FSA to broaden access to student aid using our web-based tools demonstrates our ability to meet the needs of Trademark's customers by putting the human first.



Our experience implementing IT updates that enabled VA to support Veterans and their families through COVID-19 demonstrates our ability to quickly scale solutions to help Trademark meet fastchanging policies.



Our Ability to Rapidly Staff Cross-Functional Resources Increases Agility & Speed to Deliver

Our experience applying SAFe methods at the VA with cross-functional teams to accommodate changes in scope or schedule demonstrates our ability to flexibly support Trademark in overcoming capability and timeline challenges.





Our experience facilitating a collaborative session with internal and external FSA stakeholders to develop Future State ideas demonstrates our ability to break down barriers to unlock customer-focused innovation at Trademark.



Supported by the Largest Pool of Certified Resources

- 75,000+ Agile Practitioners
- 44.000+ trained and 350 certified DevSecOps specialists
- 3,800+ Emerging Technology Master Architects
- 20,000+ Big Data/Analytics specialists
- 5.000+ Security Specialists
- 3,000+ Microservices Specialists
- 2,050+ Docker Specialists
- 900+ OpenShift Specialists
- 4,000+ CI/CD Automation Specialists
- 159.000+ Java Developers
- 1,200 Human Centered Design specialists'



Backed by Extensive Federal and Commercial Experience

- 135 Federal Programs Transitioned to Agile
- 100% DevSecOps automation factory approach field-tested across 9,000 programs
- 14 of the Government's Most Mission Critical Programs Transitioned from Incumbent
- 100% Up Time across Programs in Transition
- 200+ Federal human-centered projects
- 500+ field-tested human-centered methods
- 13-year history partnering with AWS
- Migrated 60K+ applications to the AWS Cloud
- At USPTO, achieved an interim authority to operate in two months



Recognized & Certified by Industry as a Leader

- One of only two certified SAFe Agile Transformation partners in the world
- CMMI Level 4 Certified using Agile
- ITIL v4 Certified
- · Amazon, Azure and Google's #1 integrator, with premier partnerships across all three
- Ranked a leader by 100% of leading industry analysts in Data, Analytics, AI, and Intelligent Automation services
- #1 Analytics as a Service provider according to Gartner with FedRamp High approved AIP-IQ platform
- •#1 Digital Change Management Provider according to Everest Group and HFS Research

1 - 2 - 3 - 4 - 5

Obtain an EID or B-ID though IQN (Teaming Partners/Contractors) or AFS Visitation (LLP Personnel)

Review PRC
ExpressRoute
Guidelines

Verify compliance training is completed on time After proposal support is complete, close out **ExpressRoute** enablement per email instructions.

Submit deactivation request from IQN or visitation tool

	Best for	Laptop	Timeline	Access	Tenants
PRC ExpressRoute	Short Proposal Efforts	Not Required	Active 1 Day after EID received	Secure web-based One Drive and SharePoint	Commercial or Defense
Full Enablement	Long Term Work (90+ days)	Required	Laptop enablement: 10 Business Days	Native MS Applications, Teams, and E-mail	Commercial or Defense

Q Discovery

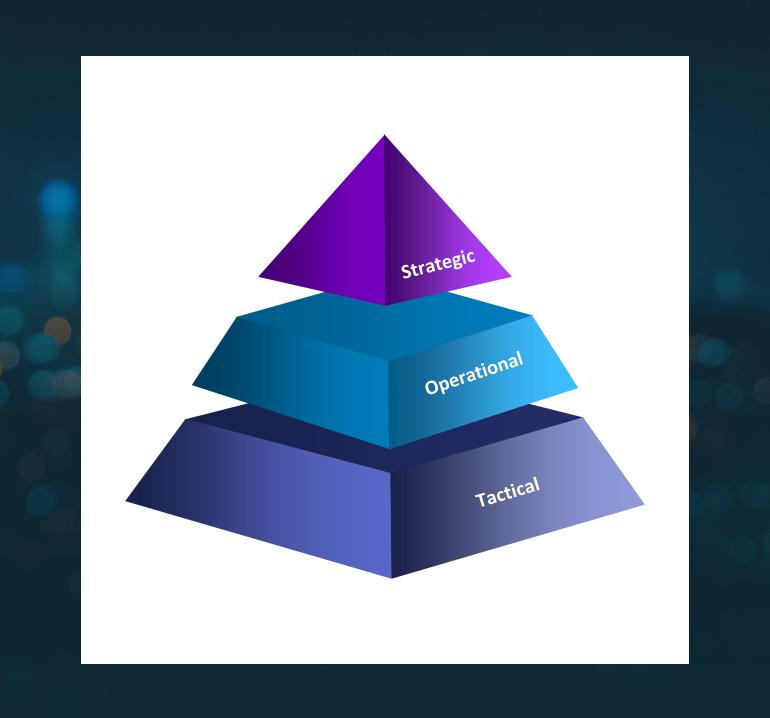
Accenture works with CISA stakeholders and Incumbent to understand and document existing functional and technical processes and policies.

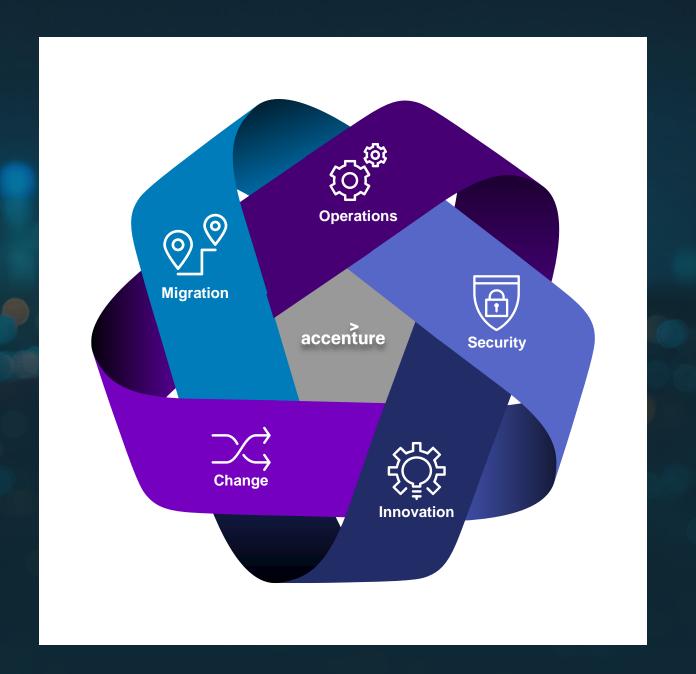
Evaluation

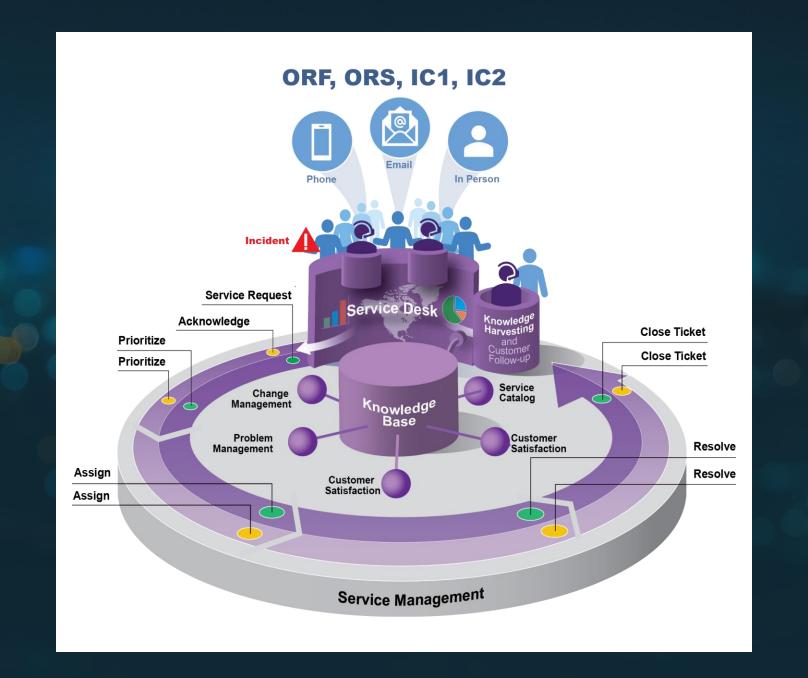
Accenture determines potential transition impacts and documents needed changes for the corresponding processes and policies.

☐ Implementation

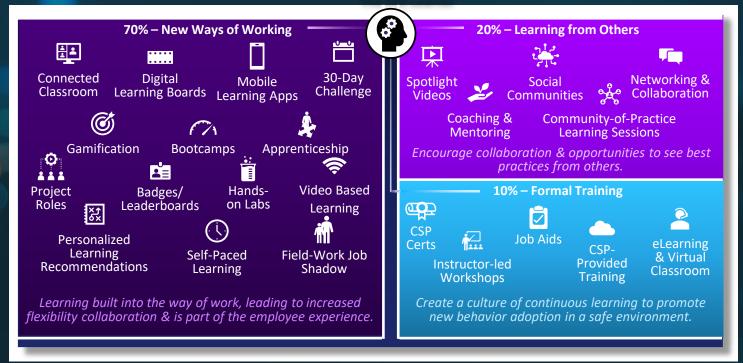
Following CISA review, Accenture implements approved changes and communicates the actions and impacts to relevant stakeholders and customers.



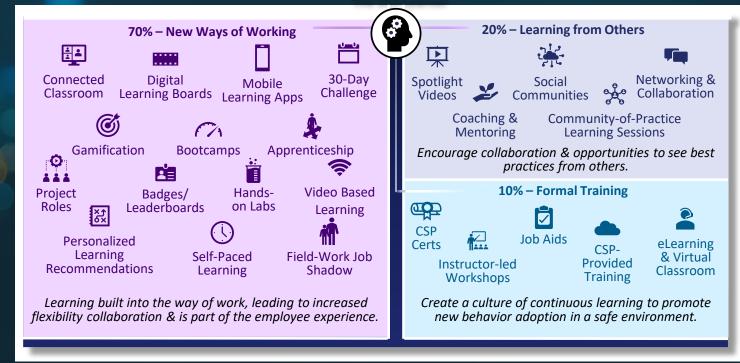


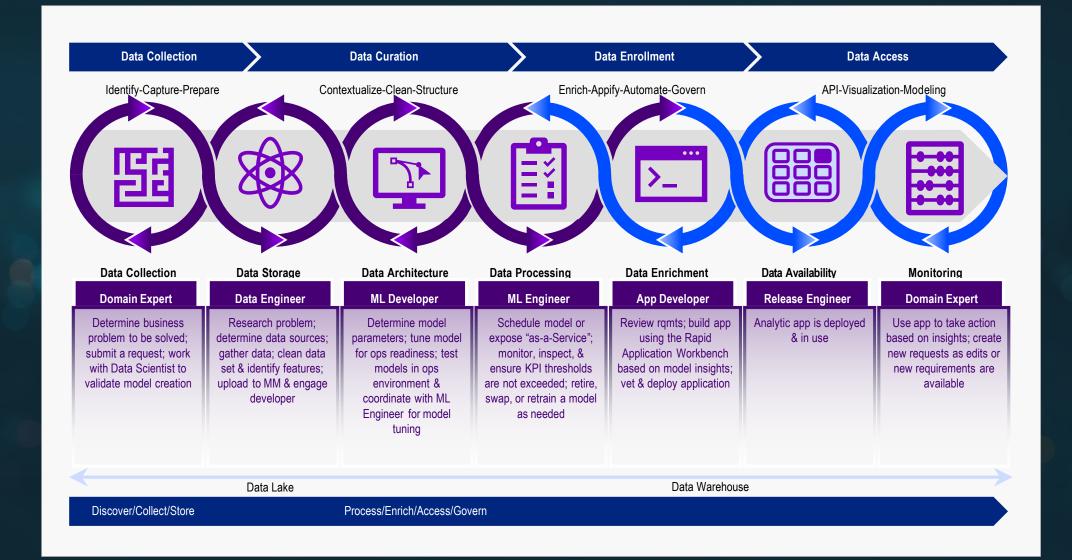


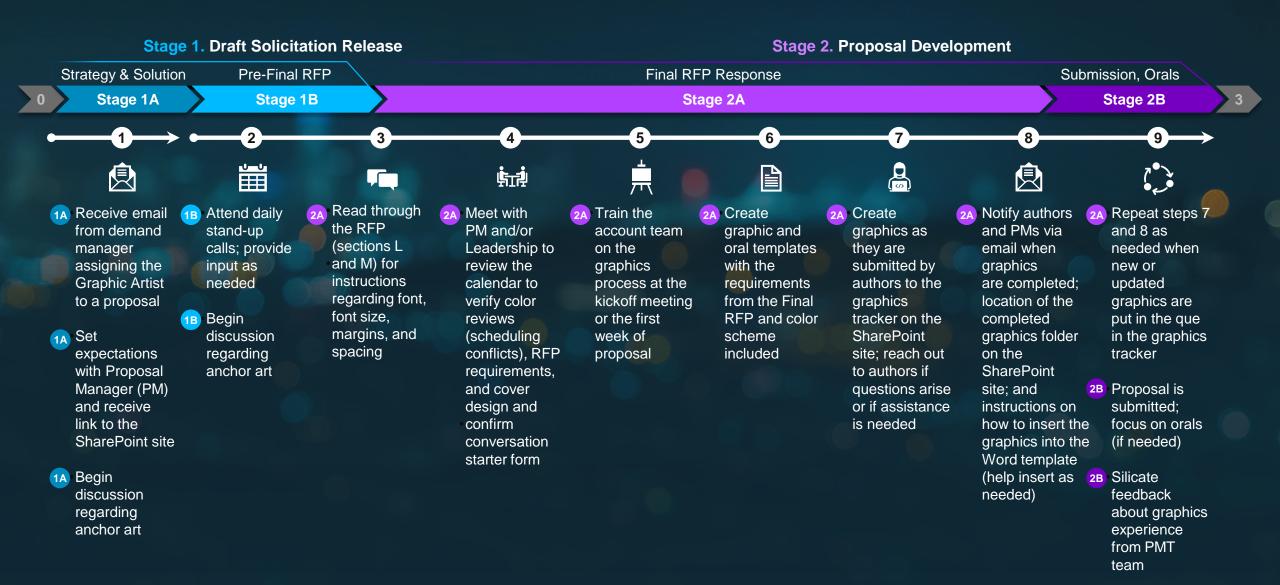
The DOI Learner

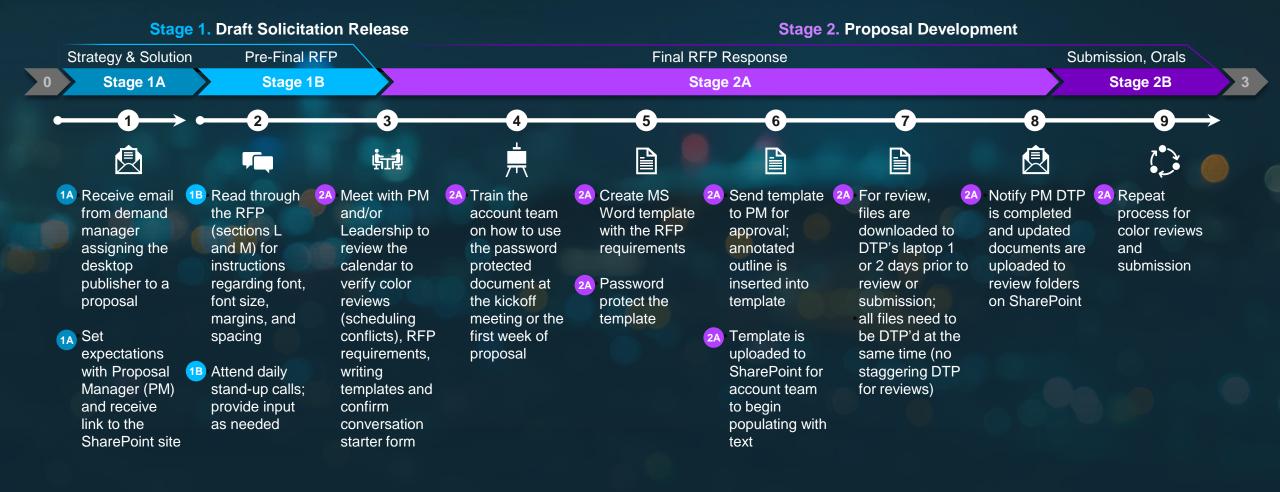


The DOI Learner

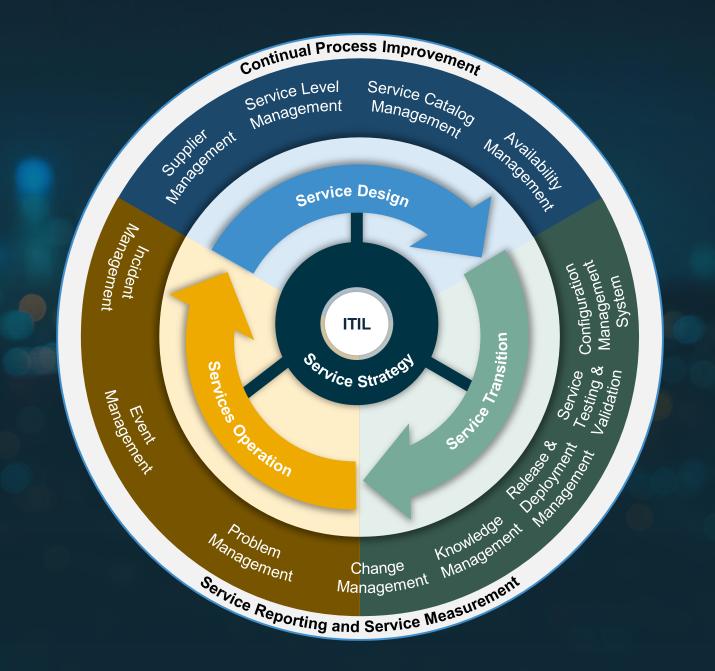






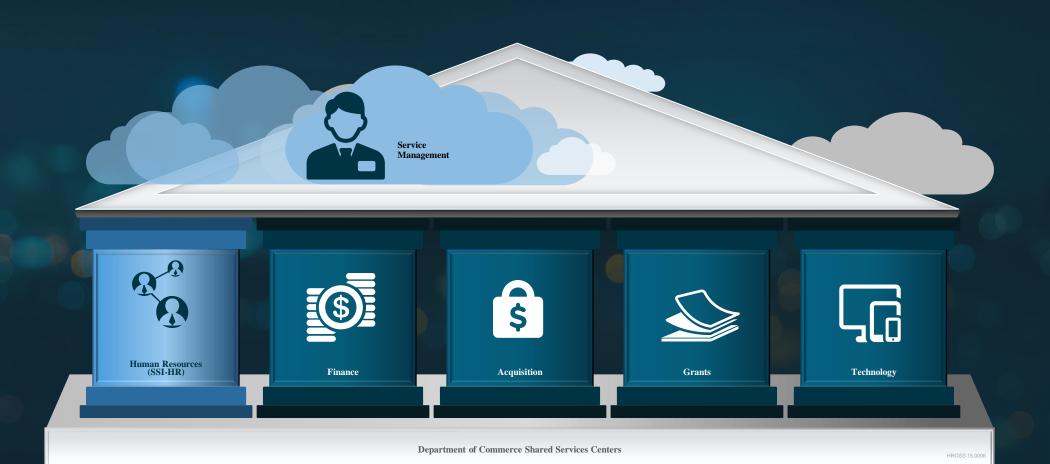


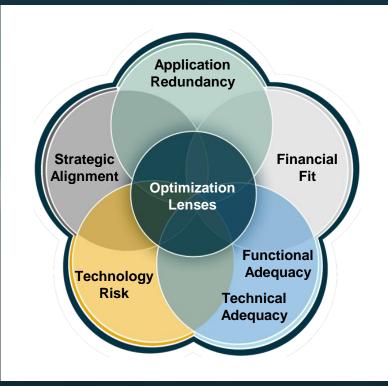






- Conducted stakeholder analysis to identify 300+ core users for two user groups to deliver training across 56 locations.
- Surveyed users to identify knowledge gaps and system needs to develop tailored 3 day course curriculum
- Analyzed office size, geographic location, training facilities, employee count, historical applicant processing numbers, and transaction volume of end-users to identify 10 hosting Field Offices
- Developed 3 Day Instructor Led Training Course to include demonstrations and hands-on activities



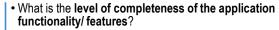


 Does the application overlap with the function of another application?

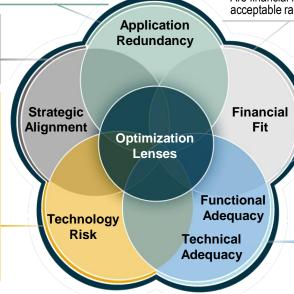
 Are there multiple applications supporting the same business function or process?

- Is the application aligned to the business and IT strategy?
- Does the application provide a **competitive advantage**?
- Is the application aligned to technology or architecture standards?
- Are the technologies utilized supported by their respective vendors?
 When does support end?
- What is the current MAC level?
- Does the application have an active ATO?
- Does it complete with DoD IAVA requirements and standards?

- Is the overall cost of ownership in line with the benefit delivered?
- Are there alternative/less expensive ways to serve up the application and reduce overall cost?
- Are financial metrics such as **cost per change or cost per transaction** in acceptable ranges?



- Does the system meet current and future requirements?
- What flexibility does the application provide to adapting to product innovations or changes and how difficult and costly is it change?
- Does the availability of the application meet expectations /agreements with the business?
- What is the level of accuracy of data/information?
- Is the application easy to use and meets customer/end user expectations?
- Is the application scalable, extendable and flexible to meet future needs?
- Is the application stable and reliable?
- Does the application meet expectations on maintainability, operability and performance?
- Is the technology a viable solution for continued growth?



NGA Cloud Only Enterprise

Application Services

Seamlessly migrates, operates, and governs applications and workloads between on-premise, IC ITE and future CSPs

Security

Minimizes risk with effective collaboration and governance

Business Services

levels of agility and intelligent cost SLA management to deliver the flexibility and benefits promised

Provides unprecedented













DevOps smartly connects infrastructure, applications, data and processes to deliver 'everything as a service'



FEATURES



Business Services

- · Governance, SLAs, OLAs
- Performance
- Management
- Capacity & Demand Management (BIG and vCOPs)



Application Services

- PaaS
- DevOps
- Migration Enablement Services
- Cloud Decision Process (ACCAT)



Security

- Role-Based Infrastructure Access
- NIPS, HIPS, ArcSight
- Improved Disaster Recovery/ COOP



Infrastructure Services

- Total Asset & Config Management
- Software Standardization (N, N-1)
- Multi-Cloud Solution



Center





NATHALIE FLORES

CAREER TIMELINE

2016

Team Lead, Accenture HR Line of Business (HRLOB)

Delivery Lead, Web

: Test Lead, Enterprise Business

Lead, & PMO Practitioner, Yale University

2008

: Joined Accenture

Mobility/ Web

Big Data





BPA Call 1, CLIN 1 and 3 **Talent Acquisition**

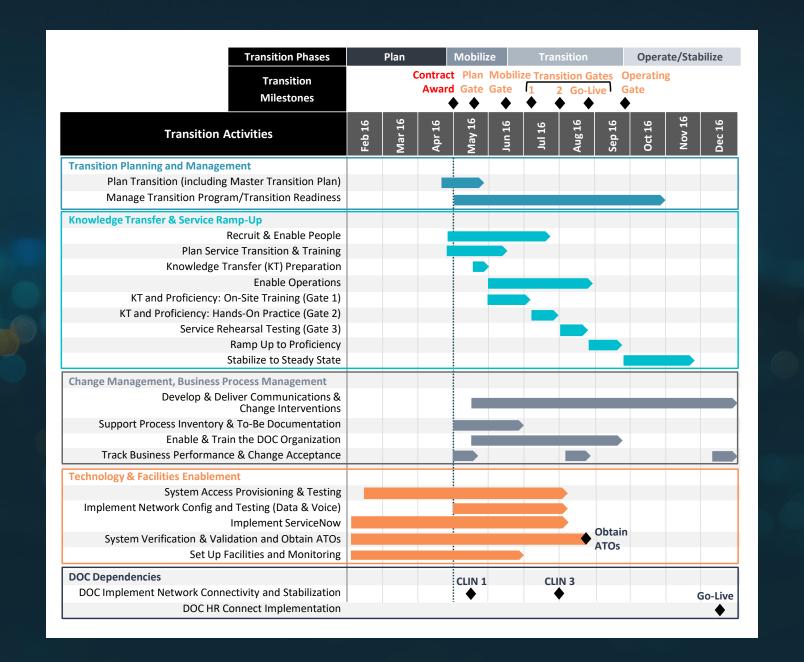
- Resume Submission
- On-the-Spot Hiring with Direct-Hire Authority
- Interview on Demand
- Candidate Interview / Hiring Manager app
- Workforce Forecasting
- **Success Profiling**
- Talent Supply Mapping
- Predictive Retention and Performance Modeling
- **Brand Positioning**
- Facebook (et al) communities
- Candidate Sourcing and Referrals
- New hire Communities

- Career Portals / Pages
- Candidate Relationship Management (Averature)
- Re-configure Application Tracking System (Monster)

BPA Call 1, CLIN 3 Employee Services

- Employee Portal w self enablement
- New Hire Portal for Onboarding
- MiniBots for Process Automation
- Net Promoter Score
- Workforce Cost & Productivity Analytics
- Attrition/Retention Predictive Modeling
- Operational Excellence
- Brand Positioning
- Communities of Practice
- "Chat" service support
- Automated Workflows and **Approvals**
- Knowledge Library
- HR Case Management

- **Future BPA Call Talent Development**
- Mobile Learning (Tablet and/ or Smartphone)
- Interactive Learning / Gamification
- Talent Profile Management
- Talent Need Identification
- · High Performer Profiling
- Transferable Skills Assessment
- Learning Effectiveness Assessment
- Workplace Collaboration
- Peer Recognition and Performance Feedback
- Knowledge Curation and Management
- Learning Record Systems
- SaaS Learning Management (e.g., Success Factors, Saba)





gender

orientation ethnicity

abilities

sexual

gender identity

At Accenture we take the widest possible view of inclusion and diversity.

100,000+

Women work at Accenture



36%

Women make up a large proportion of our global workforce.



Ethnic diversity

At Accenture our workforce is made up of highly motivated employees who reflect the cultural diversity of a global marketplace.



Lesbian, gay, bisexual and transgender

Ensuring an inclusive environment for LGBT employees across the globe is a key and integral part of our global inclusion and diversity strategy.



We offer tools and training to foster more effective interactions across cultures.





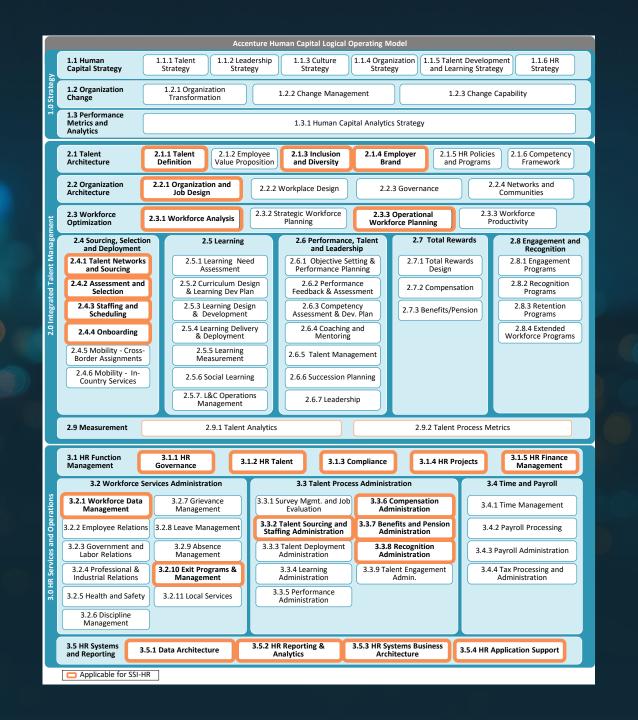
Build

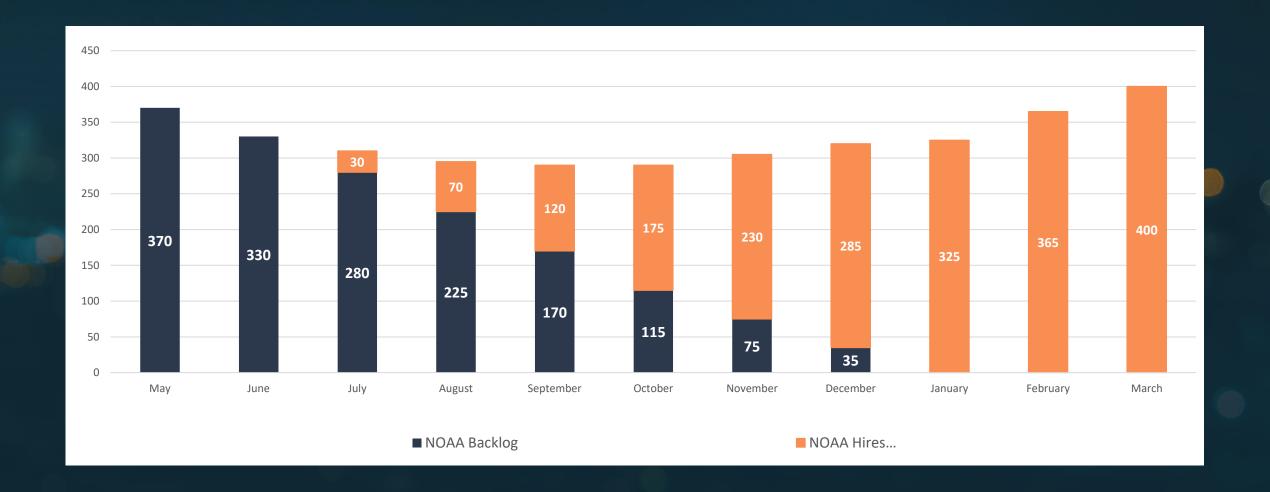
Persons with disabilities

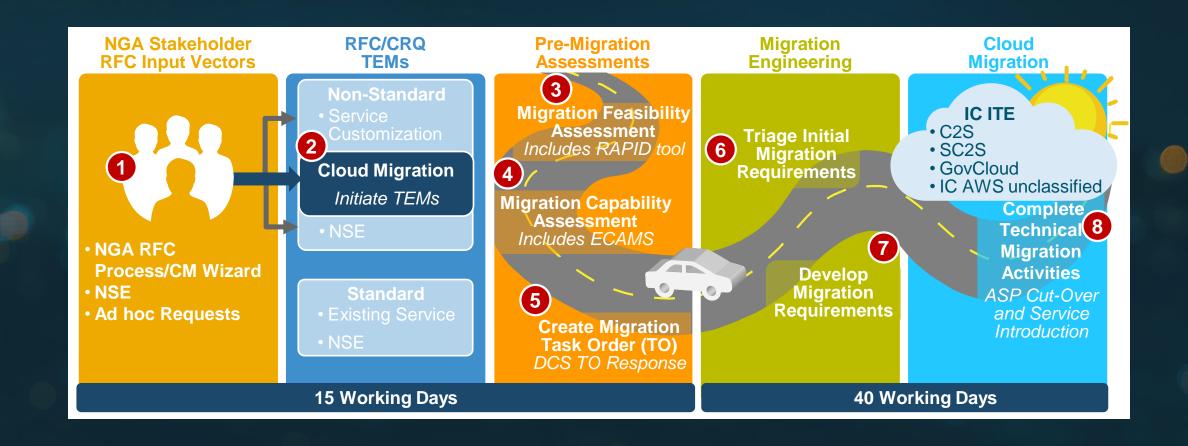
To build awareness and understanding, we sponsor networking and information sharing and encourage the provision of reasonable accommodations, to a job or work environment.

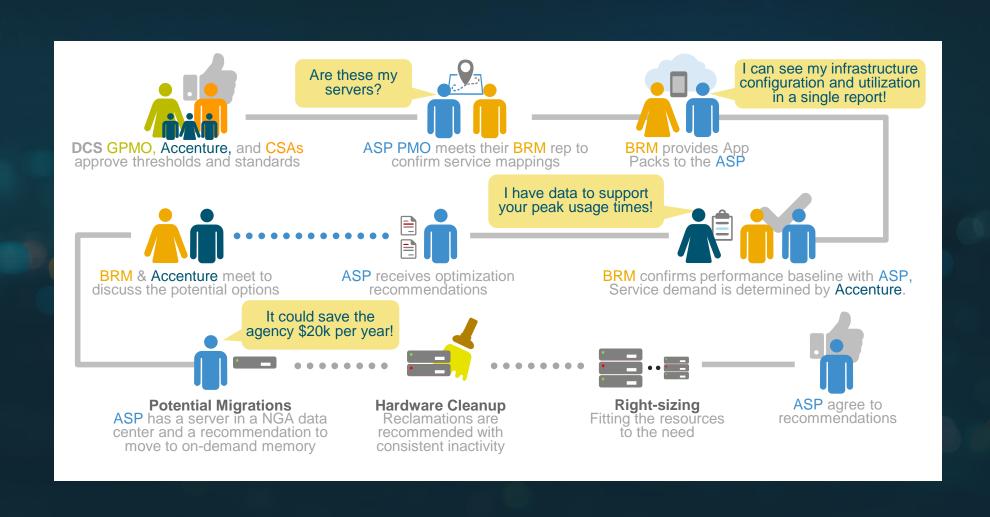
awareness













More than

10 years
of experience



Packaged or custom
Ready for large-scale, complex distributed environments



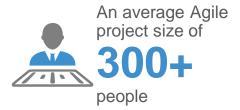
An established Agile University with

role-based
Training programs

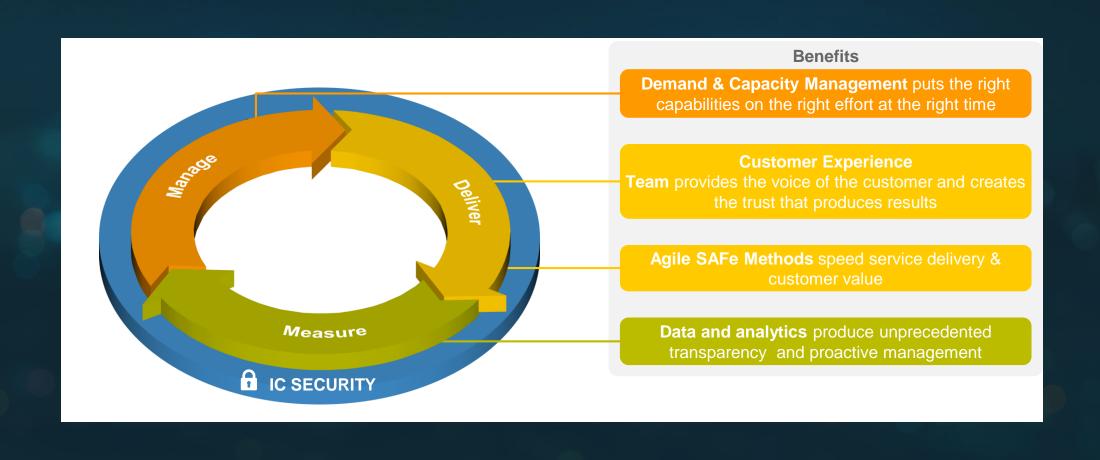


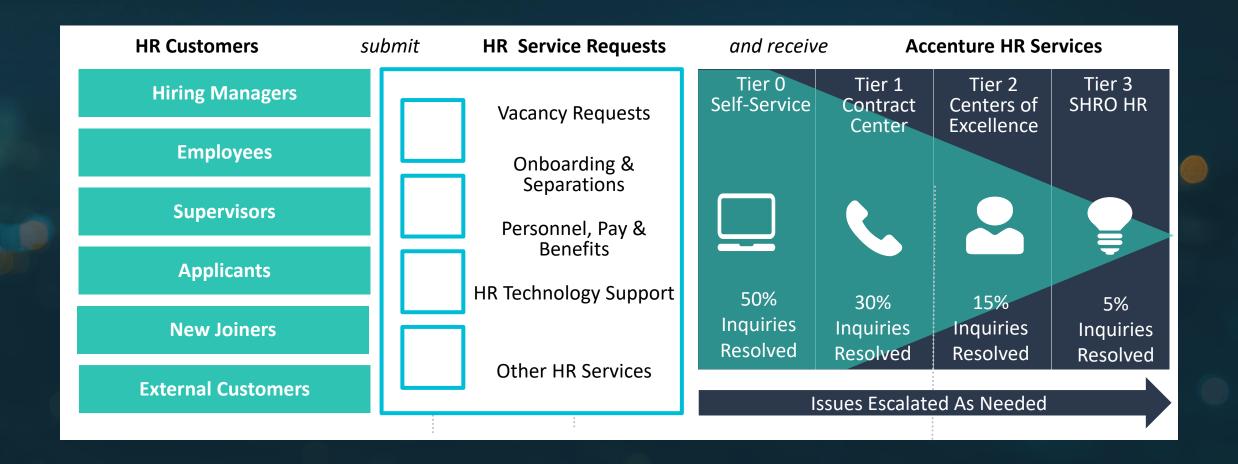






.....







"Hi. I am your personal advocate. How may I help you today?"





"I am in the process of adopting a baby and would like to add my child as a dependent to my health coverage."





"I can help add a dependent to your health coverage. Let's get started by going over a few things."

End-to-End Services

Dependents & Beneficiaries

Would you like to change your dependents and beneficiaries?

Service Triggered

Tax Dependents

Would you like to update your tax dependents?

Benefits

Would you like to change your benefits?

Flexible Spending Accounts

Would you like to change your Flexible Spending Account or Health Care Spending Account?

Leave Entitlements

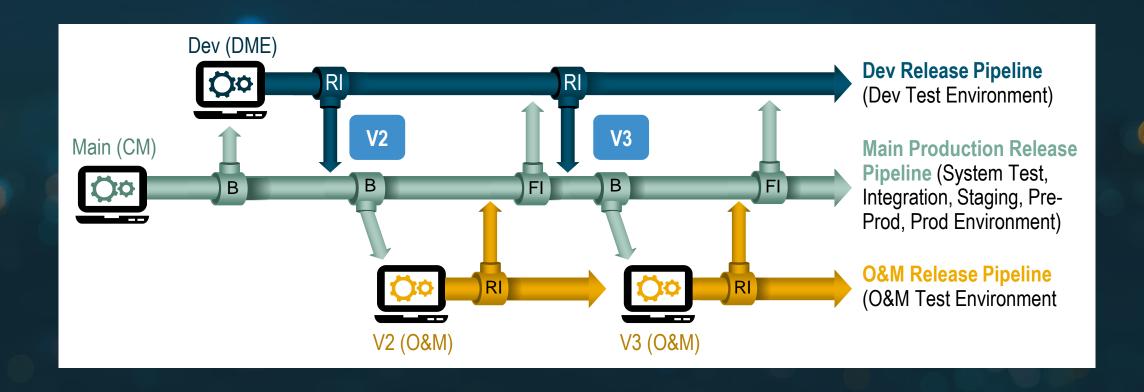
Would you like to learn about your leave entitlement and know the status of your leave hours?

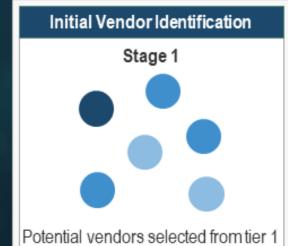
Leave Benefits

Would you like to know how to request leave related to your adoption process?

End of Service

Increased Employee Satisfaction

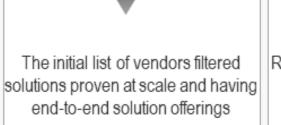


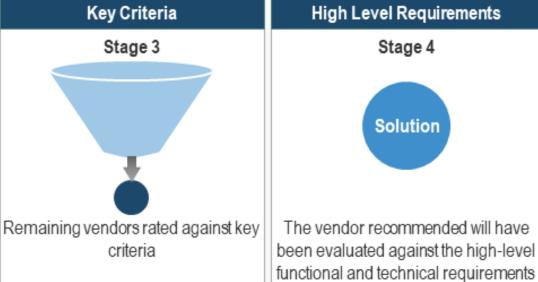


providers and niche public sector

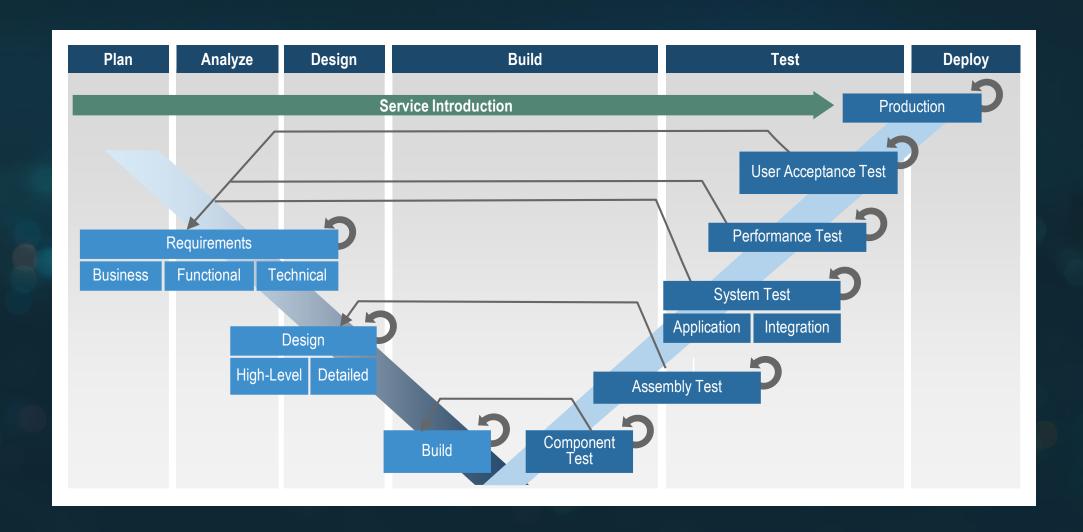
vendors













Our solution owner decomposed the IRS provided user stories into single sprint backlog items. The backlog items and definition of done was stored in JIRA. The team collaborated on this process and the remaining steps as well using Slack and Skype.



Our designer pulled the stories and generated UI and UX designs and presentation assets in Photoshop. The solution owner reviewed the designs and collaborated on updates in real time during the review. "Hallway" usability testing was performed on the designs.



Designs and assets were stored in git for change control and the developers were notified of the change both automatically and during the scrum meetings as well as being able to see the status of the work in JIRA.



The developers employed Test Driven Development (TDD) and began by writing unit tests in Jasmine using the IntelliJ IDEA IDE. These tests supported both front end and back end testing.



0 🗹

Before integration is allowed the code was subjected to code review in Crucible. Action items were tracked and acted on before code could proceed on to integration. Notifications are sent via email



Once the tests are run successfully locally the developers pushed their code to our locally hosted git repository and updated the JIRA status for the backlog items.



After all tests are written the developers were able to create the code for the backlog items from the designs provided using the selected application stack, in this case a MEAN stack application.



Browser based automated tests were generated using Karma.



Jenkins detected the confirmed git check-ins and began the DevOps process to test, build and deploy the code. Notifications are sent to the team via the team's Slack collaboration platform.



Grunt built the application and ran Grunt Uglify and Less consolidation and minification tools to optimize the application.



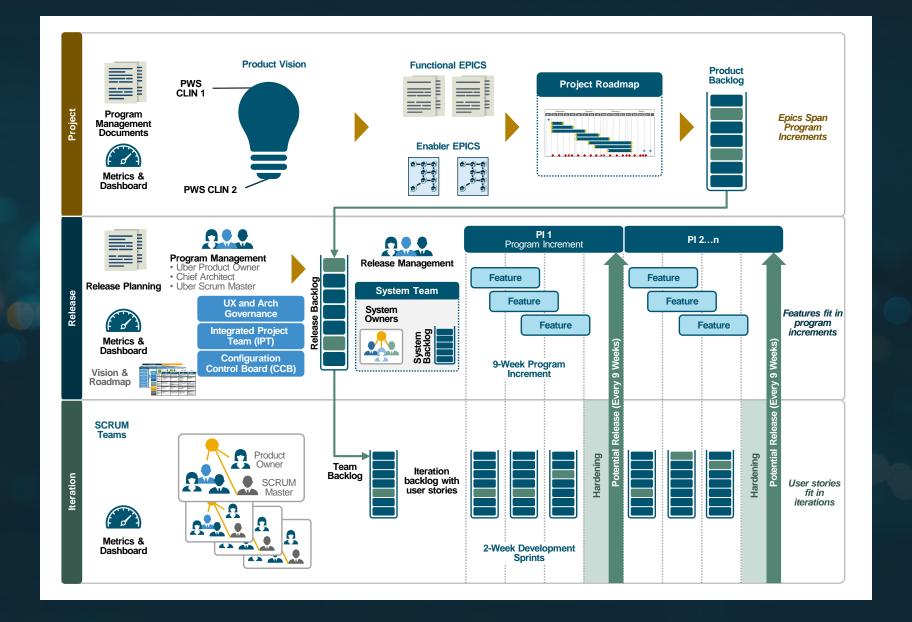
Testers and the solution owner reviewed the alpha code and document the results in JIRA. The designer and developers responded to requested changes and new backlog items were generated as needed from a review of these test results.



Grunt ran the Jasmine and Karma tests and deployed the tested application to the internal alpha site.

This workflow is a subset of what Accenture's standard AOWP would typically involve. These steps were selected and implemented in order to provide a best showcase of how our process works but a full enterprise solution workflow was not a practical option for this demo. Among the features not demonstrated here are automated quality metrics.

Additionally the automated test infrastructure is relatively slim for an enterprise application, but still comprehensively covers all use cases for the solution.



Operations & Maintenance FY16

Implemented 2

Change Networks

over 11 months with

200+ stakeholders

Candidate Selection FY15

Employee & Job Profiles FY14

HR Processing FY13

Conducted Change Impact Assessment for 1,100 Bureau employees performing 80,000 FBI actions



Conducted instructor-led training, online web tutorials, conference call help sessions, and comprehensive training guides and job aids

Impact: 1,500 employees

Impact: 30,000+ employees

Impact: 30,000+ employees & all future applicants

Impact: 30,000+ employees & all future applicants

Organized 141 to-be activities into 22 clearly defined roles and 18 jobs



Conducted 47 task analysis interviews with 84 process SME's for the Capacity Plan model



Developed Capacity Plan to estimate the impact to workload for each role/job annually to perform Talent Acquisition activities



Conducted Change Impact Assessment that identified 46 high-level changes



Developed and delivered training to over 1,800 employees

Conducted 8 monthly Change Network Meetings with over 175 participants from across the US



Organized and conducted Roadshow training for 10 field offices and 190 Participants

> Founded pilot group of 116 Super Users to sustain HR Source expertise in the Field

> > Facilitated 29 Stakeholder Meetings to gather requirements and provide demonstrations of enhancements for

(L)

172 Change **Request Tickets**



Delivered over 130 Change Communications to

end-users during rapid release cycles

Delivered 28 **Training & Officer Hour Sessions** on functionality updates









on-site training in 13

different regional

locations

Deployed to

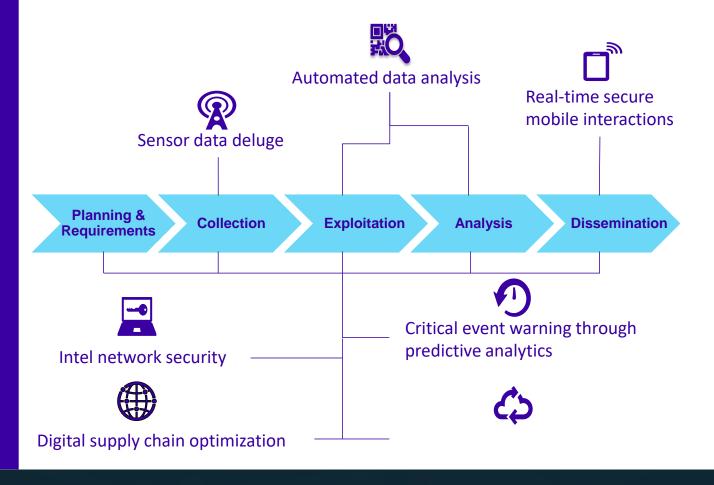
over 30,000 employees

nationwide in three waves

Game changing technologies drive the Digital intelligence supply chain.

Delivering actionable intelligence in this new digital world demands integration and agility.

Pivot to Digital Intelligence Supply Chain



LvI	#	Events/Activities	CST Stage Gate Equivalent	Lightweight Business Case	Vision	Roadmap	Metrics (Portfolio, Program, Team)	Risks Register	PI Program Objective	Team Level PI Objective	Sprint Goals	Backlog (Epics, Features, User Stories)	Architectural Run Way	Story Map (a.k.a. Process Model)	Wireframes (a.k.a. Mock-up)	Composites (a.k.a. Screenshots)	Security Categorization Form (SCF)	e-Authentication Risk Assessment (eRA)	Privacy Impact Assessment (PIA)	Information System Contingency Plan (ISCP)	System Security Plan (SSP)	Totals
	1	Requirements Intake		\Diamond								\Diamond					ш	Ш	Ш	ш	Ш	1
0	-	Prioritization		\Diamond								\Diamond					ш	Ш	Ш	ш	Ш	1
PORTFOLIO	3	Epic Backlog*		♦								\Diamond	♦				ш	Ш	Ш	ш	Ш	2
S.	3a	Epic Review		♦								♦							\square			1
-	3b	Epic Council										\Diamond	♦									2
	3c	IRB Plan Authorization		♦																		0
	4	Vision & Roadmap			♦	\Diamond	\Diamond	\Diamond				\Diamond										5
	4a	Capability Review			\Diamond		\Diamond	\Diamond				\Diamond										4
	4b	Capability Council				\Diamond	♦	\Diamond				\Diamond	♦									5
	5	Feature Backlog*					\Diamond	\Diamond				\Diamond										3
	5a	Feature Review			♦	•	\Diamond	\Diamond	\Diamond			\Diamond	♦	\Diamond	♦							9
₹	5b	Feature Council						\Diamond				\Diamond		♦								3
PROGRAM	6	SGRB Work Authorization			•	♦		♦				♦										4
PR	7	Program Increment^					\Diamond	\Diamond		♦	\Diamond	\Diamond	♦	\Diamond	♦	♦						9
	7a	PI Release Planning^	Release Plan Review (RPR)^				\Diamond		♦	♦		\Diamond	♦	\Diamond	\Diamond							7
	7b	ART Scrum of Scrums ^						\Diamond				\Diamond										2
	7c	ART Backlog Refinement^					♦	\Diamond				♦	♦	\Diamond	\Diamond					\Box		6
	7d	ART Solution Demo^	Release Readiness Review (RRR)^				•	•				•	•	•	♦	♦				\Box		7
	7e	ART Inspect & Adapt^					\Diamond	\Diamond												\Box		2
	8	Scrum Sprint					♦	♦		♦	♦	♦	♦	♦	♦	♦						9
	8a	Sprint 0						♦		•		♦						\Box	П	\Box		3
	8b	Sprint Planning	Incremental RPR					\Diamond			•	\Diamond	♦			♦		\Box	П	\Box		5
_	8c	Daily Scrum						\Diamond				\Diamond								\Box		2
TEAM	8d	Backlog Refinement						\Diamond				♦	♦			♦				\Box		4
-	8e	Sprint Review	Incremental RRR				•	•				•	•	•	•	•				\Box		7
	8f	Sprint Retrospective					\Diamond	\Diamond										\Box		\Box		2
	8g	Team Backlog*						\Diamond				\Diamond	\Diamond	\Diamond	\Diamond	\Diamond			П	\Box		6
	8h	System Demo^					•	•				♦	•	•	•	♦			П	\Box		7
		1		5	4	4	14	21	2	4	3	25	14	10	9	8	0	0	0	0	0	П



- 1. Risk Identification & Analysis
- Anticipate problems through close management of project phase
- Identify risk and evaluate through evaluation process

- 2. Risk Assessment & Prioritization
- Probability: High
- Impact: High
- Risk Evaluation: High

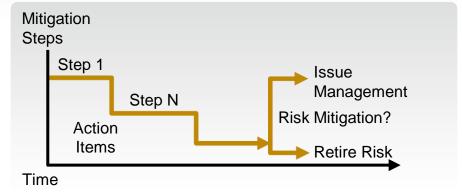


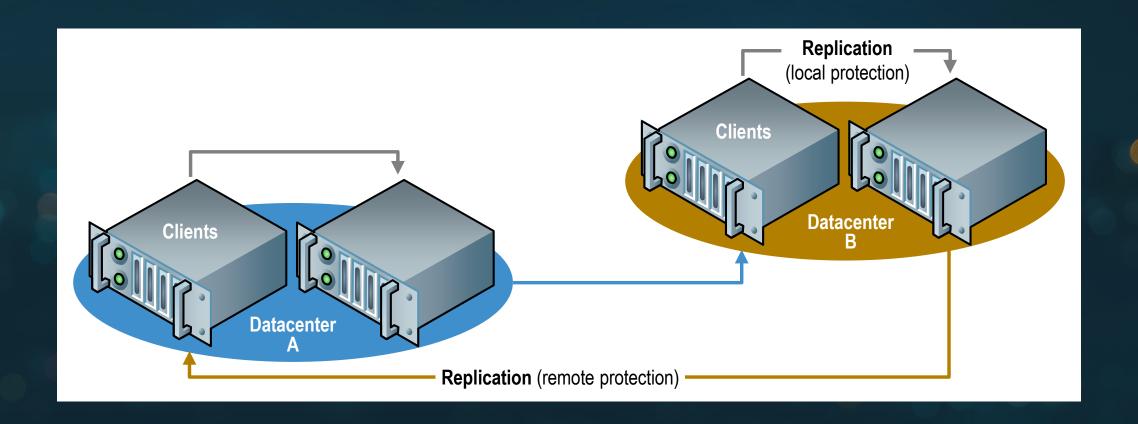
Risk Level	Management Action
High	Management Intervention Required
Medium	Management Attention Required
Low	Normal Monitoring by IPT

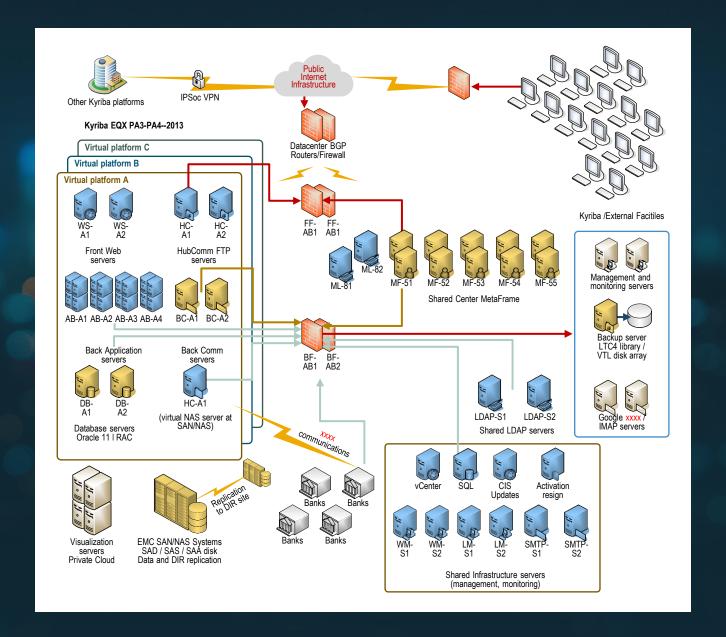
Risk Evaluation

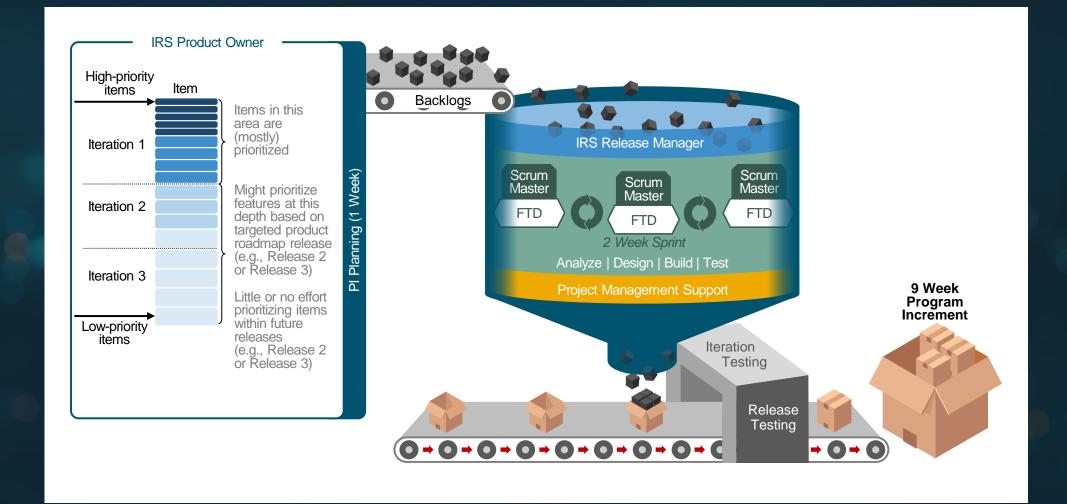
- 3. Risk Mitigation Planning & Handling
- Identify risk mitigation plan/strategy
- Detailed mitigation steps
- Reference successful solutions and apply
- Plan for potential issue resolution

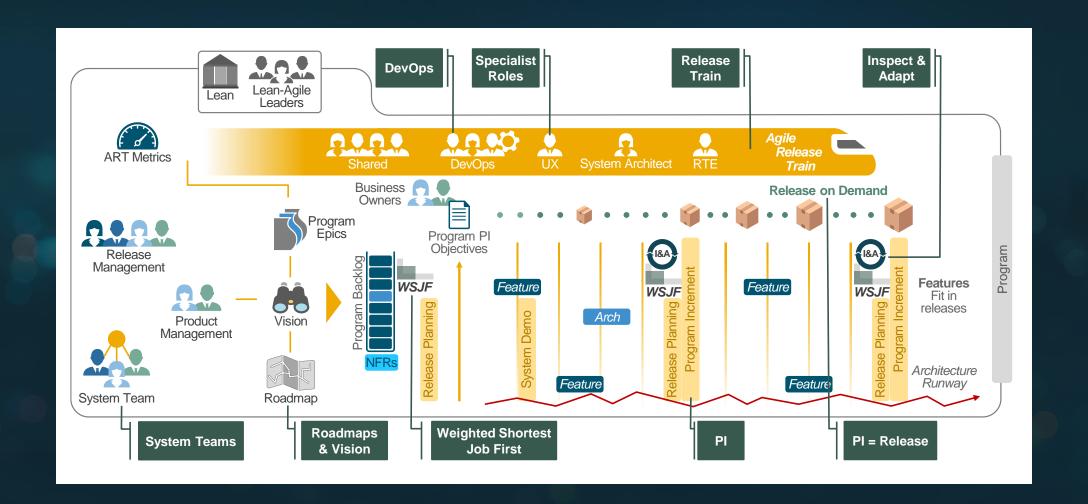
- 4. Risk Monitor & Reporting
- Program management review
- Executive oversight review (if required)
- Generate feedback
- Risk status reports
- Continue monitoring

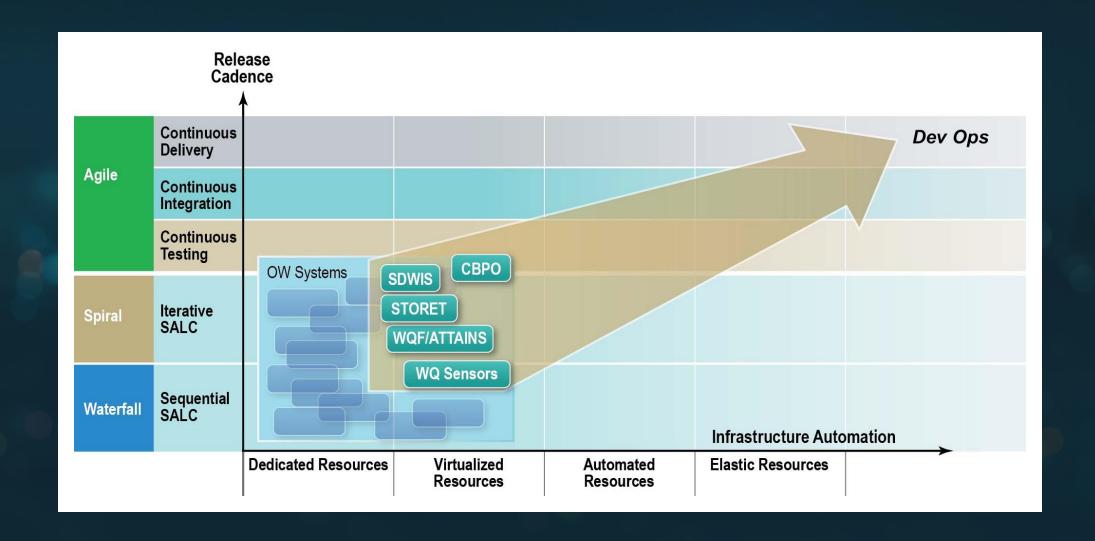


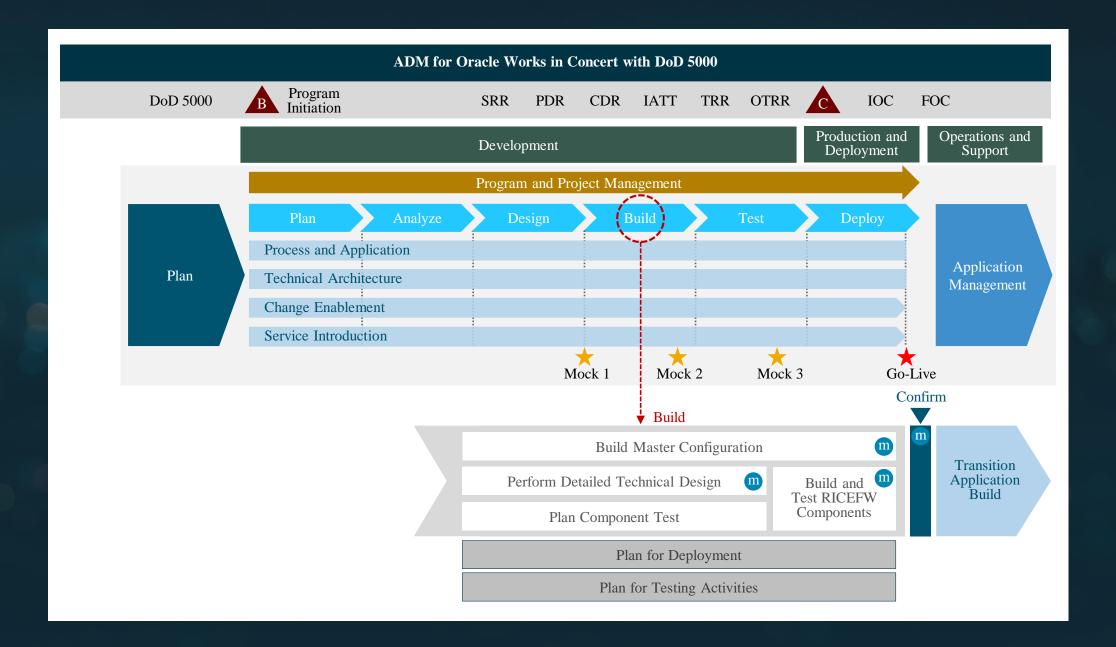


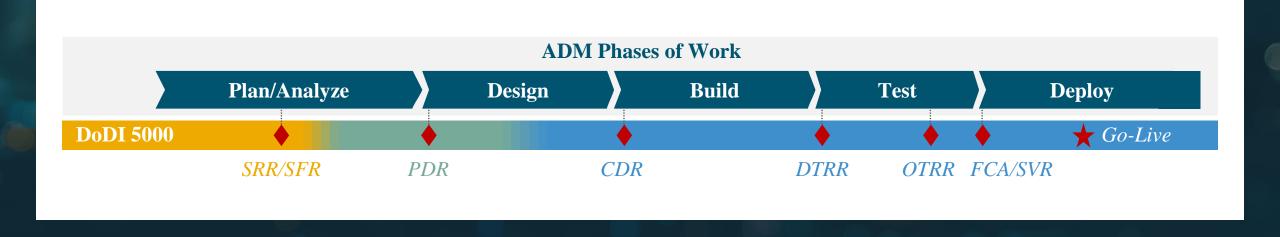


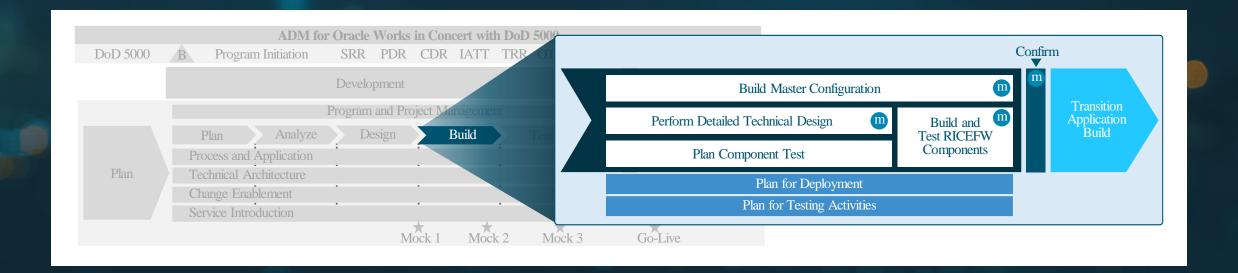


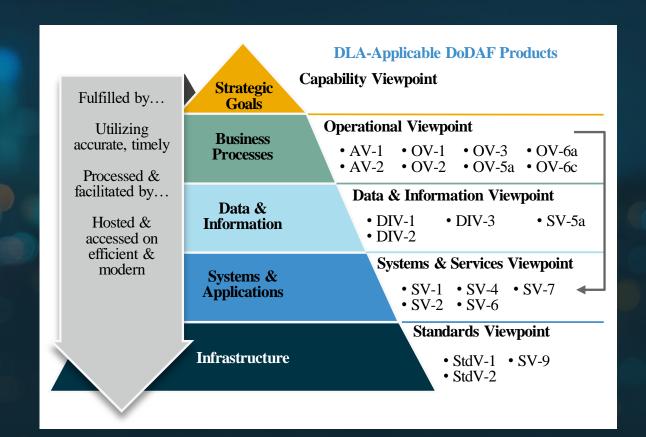


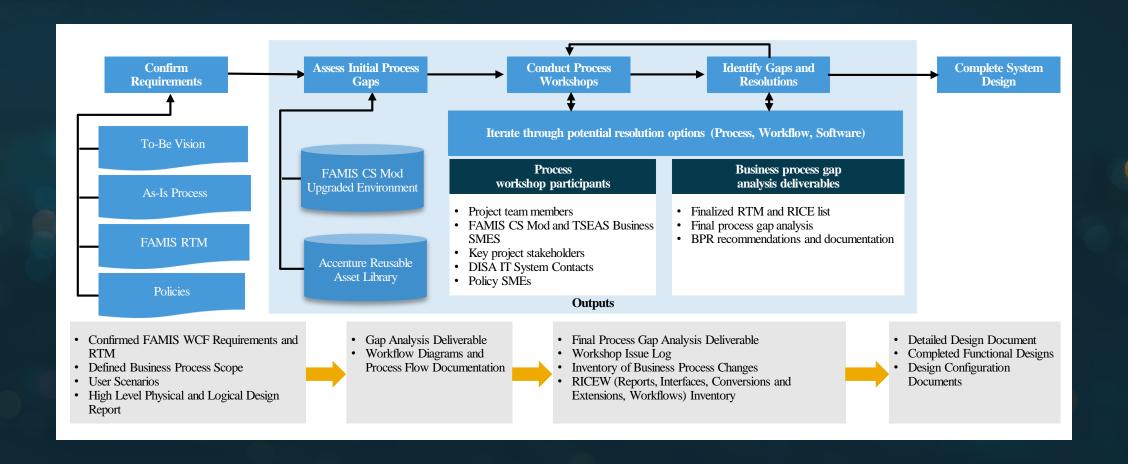












IMP and IMS Relationship

Project Schedule FAMIS-WCF

• Identifies acquisition, user milestones and events



+

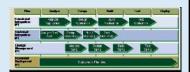
WBS/PWS

- Describes the scope of activities and how they are to be accounted for
- Integrates with requirements



ADM

- ADM for Oracle/ COTS
- The methodology and order for WBS activities



DISA FAMIS-WCF

- Defines accomplishments and criteria for each program event by WBS element
- Provides narratives describing major FAMIS-WCF program processes
- Documents the key events, accomplishments, and criteria in the development of the solution
- Includes the activities required to accomplish the effort identified in the WBS and PWS
- Directly aligned to the WBS and project team structure

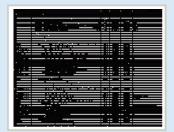
DISA FAMIS-WCF

Draft

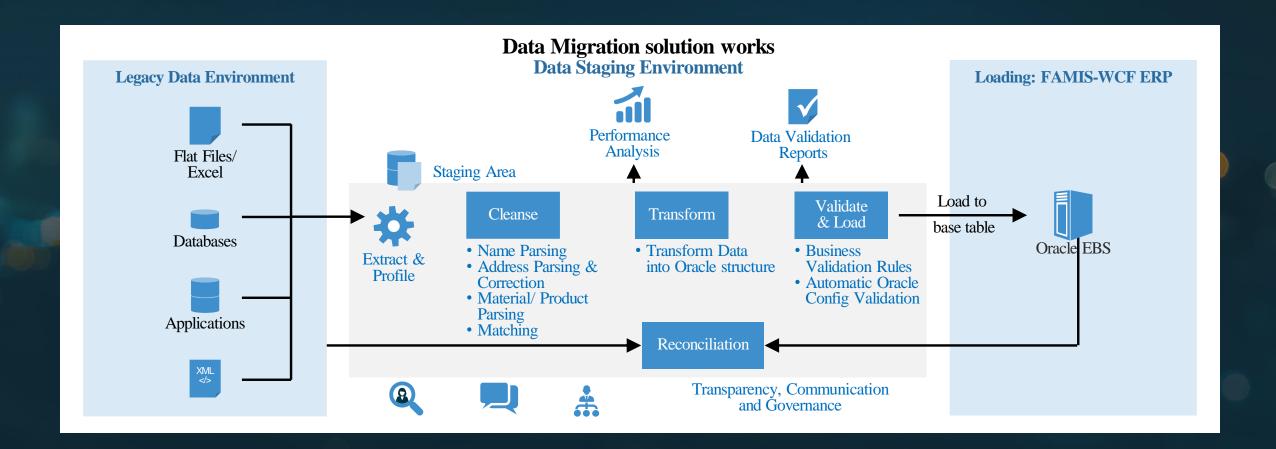
Integrated Master Plan

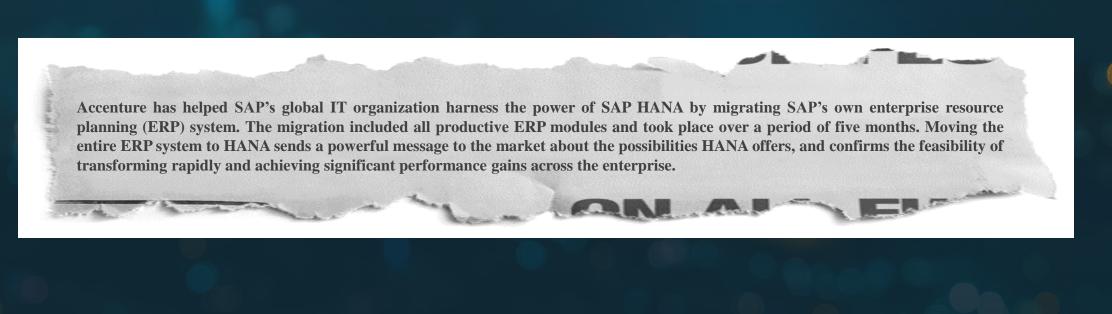
FAMIS-WCF Integrated Master Schedule (IMS)

- Provides timelines for the major accomplishments and tasks
- Schedule information for the significant accomplishments, accomplishment criteria and all deliverables
- Tracking and status tool during program execution
- Detailed tool to show progress, interrelationships and dependencies
- Critical path visibility to direct management emphasis









Accenture SID

DLA

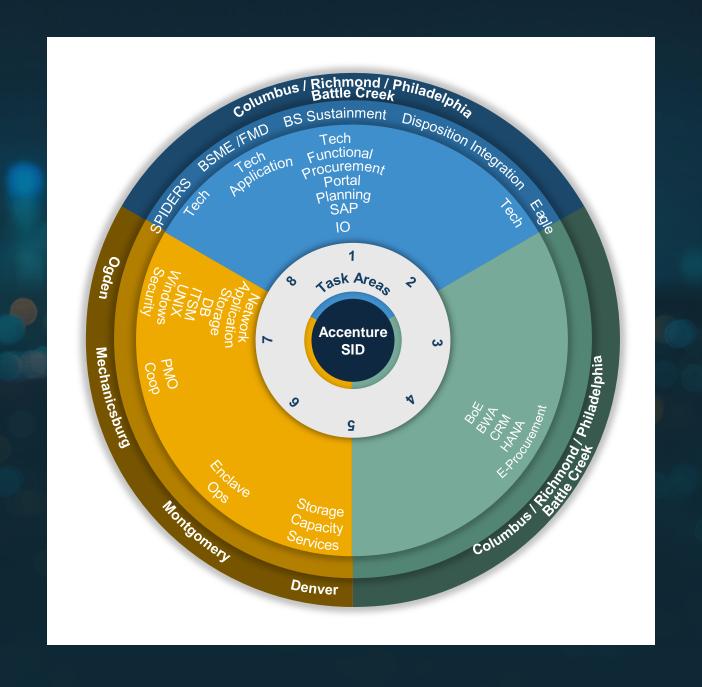
- Configuration and build documentation coordination for implementation into production
- Software tech refresh coordination
- Mission Partner Life Cycle tracking for Information Assurance requests
- Annual Maintenance Win-dow Schedule coordination
- •Out of cycle maintenance coordination
- New Application functionality planning and coordination
- Mission Partner requested change coordination
- Submission of vendor patches on behalf of mission partner

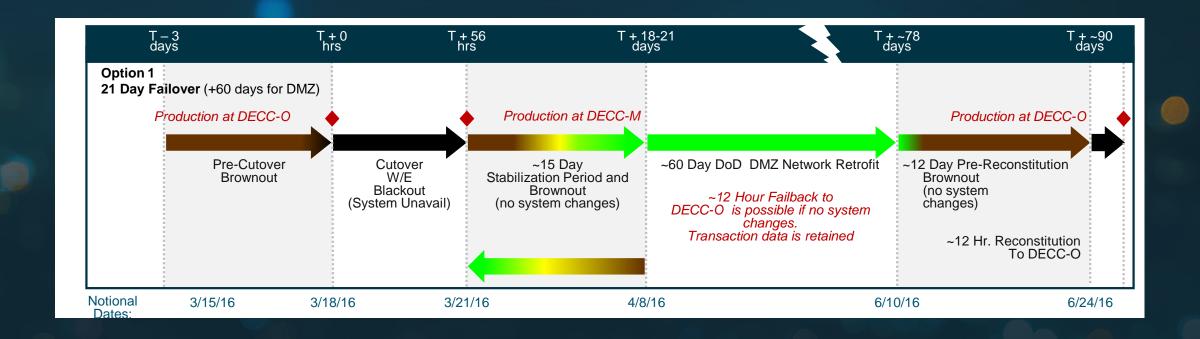
Shared

- New architecture and application implementation
- Security policy change coordination
- Coordination of ECA, IPC, IAVM, vendor patch bundles, HBSS, STIGs, SRG, CCRI and ACAS
- Cyber Command Security Tasking Coordination
- Batch process change coordination
- Troubleshooting and collaboration call captain
- Knowledge of HCI Infrastructure and the function in relation to Enterprise Business Systems (EBS) Applications

DISA

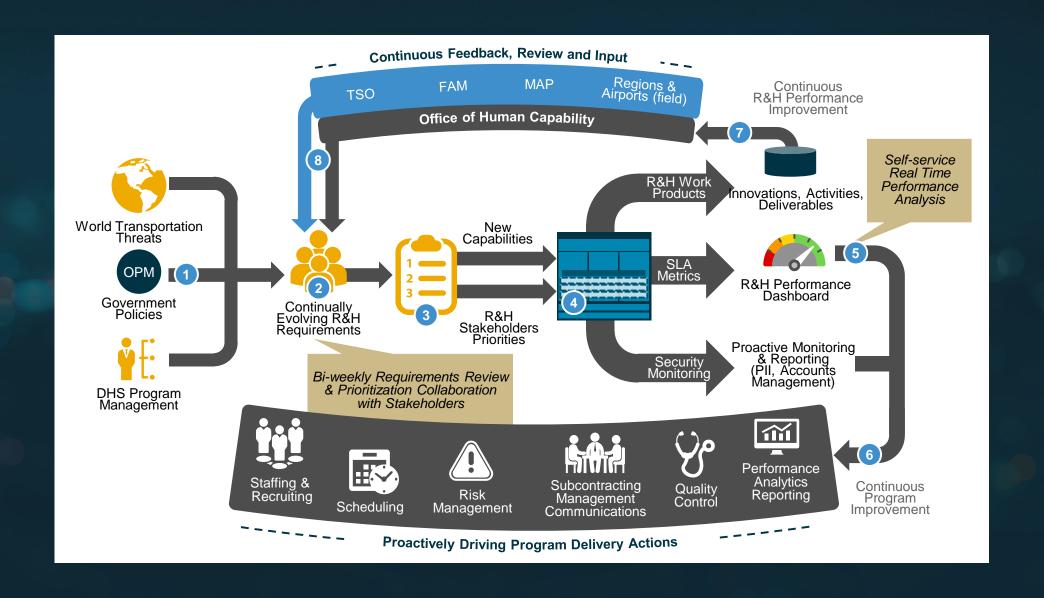
- System, database, storage and application change coordination
- •Hardware and Software change coordination
- Operating system, storage, network, and infrastructure coordination
- Network troubleshooting, implementation and change coordination
- Architecture planning

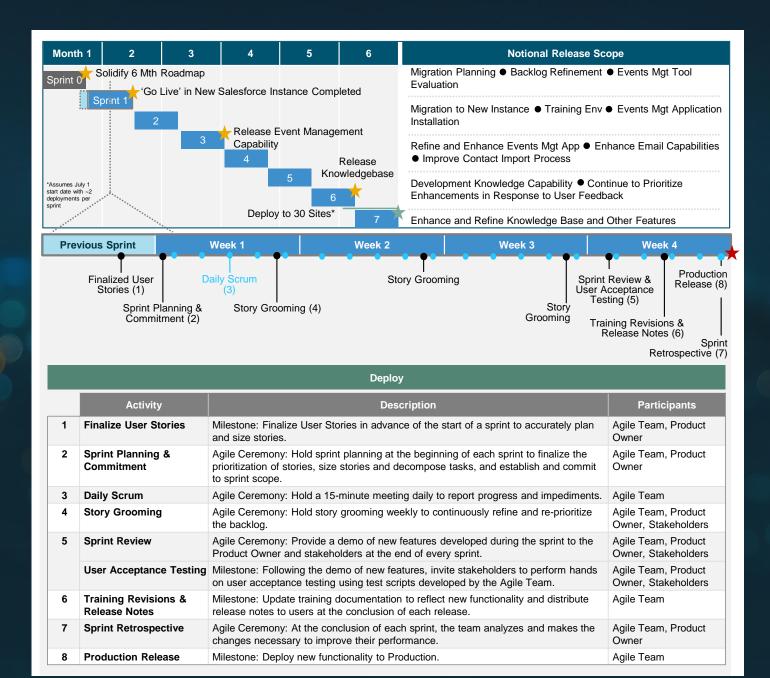


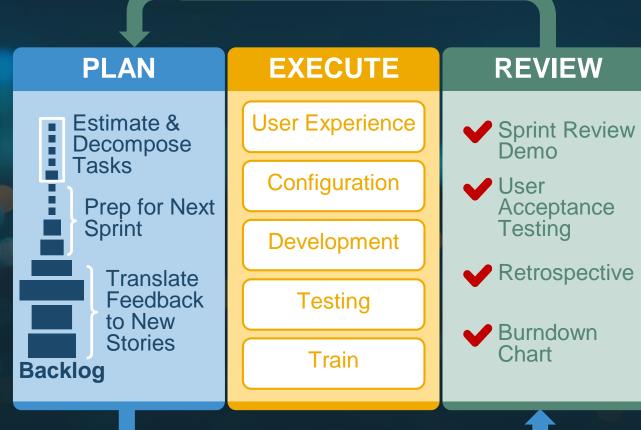


		Pı	ocess Are	as		PWS Task									
Energy Convergence	1	/	/	/	/	/	/	/	/		✓				
Energy Functional Support	/	/	1		/	1	/	/	/		~				
FENA IR / IA Support	/	/			/	/	/				/				
EBS Production Support	/	/	/	/	/	/	/	/	/		✓				
Evidential Matter	1	/			/	/	/	/		/	/	*			
sument arring agorts ament tability ching Errors Tickets tritted ence Mont airing asting															

Order Fulfilment Planning Reports Sustainment Auditability Reports Transaction Errors Help Tickets Writtendence Industrial System Testing Reports Transaction Errors Leaving Meeting Mornit Find User Training







VALUE Delivery Approach

- Engage in meaningful discussion around what Salesforce application can do "out of the box" and make trade off decisions on configuration vs. customization to meet business requirements
- Identify gaps, process issues and/or policy concerns for resolution with time to react

Business Requirements and Processes

Iteration 1 - Scope

Do Requirements Address Business Specifications?

Multiple-Session Process:

Understand Objectives by capability and define service metrics to drive value



Understand "out of the box" capabilities though live demonstrations



Review business processes and use cases against live application



Consider requirement effort against technology trade-offs and expected value

Iteration 2 - Design

Does the Design Address Business Specifications?

Multiple-Session Process:

Review configuration application design against business process enhancements



Take feedback and make real-time design changes



Review full capacity design



Take feedback and make real-time design changes

Iteration 3 - Build

Does the Solution Address Business

Specifications?

Multiple-Session Process:

Review partially configured application against business process enhancements



Any iterative development changes that can be absorbed would be done



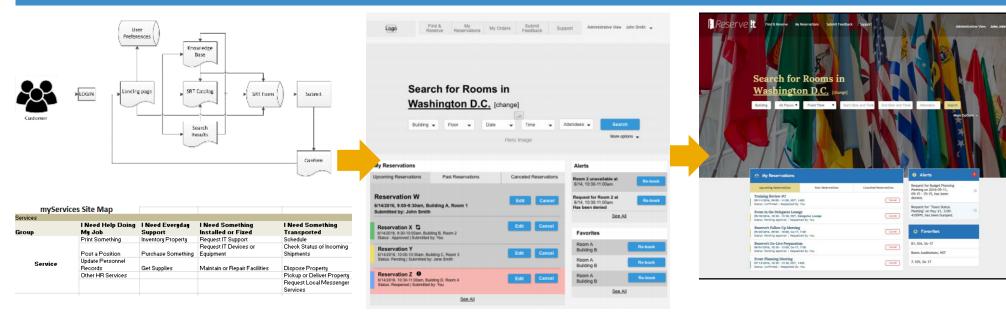
Review fully configured application



Any iterative development changes that can be absorbed would be done



US Design Standards

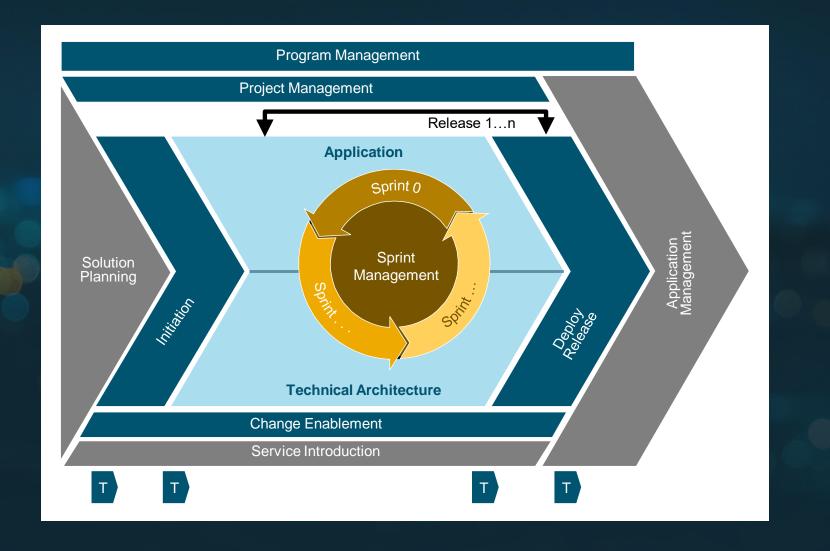


Site Map & User Flow

Wireframe

Design

Commercial Best Practices



Digital Life (technology)

Knowledge Economy (education)

Quality of Life

Country: Afghanistan	Overall Acceptance: High Acceptance
Organizational Model: Pyramid	Overall Acceptance. Figure Acceptance
Digital Life: Low	Power Distance: Large
nighlights	riigniignts
 Technical proficiency is low; evaluate before developing 	Strong support from top leadership is essential
training strategy	Communications must be top down
 Users may need more time getting used to mechanics of 	Management must be involved and supportive from day one
using a new system	Stakeholders are top management
Strategies	Strategies
Expect initial learning curve with ILMS	ID Key players (both American and LES management/leads)
Remote training may not be successful; Users need to have face to face interaction with instructors	and send them copies of the ILMS Toolkit; must have up front buy in
Focus on "Quick Tours"/ 1 Pagers and have users follow then	
in class	form of templates that can be used by upper management for
Print and hand out crosswalks of old terms to new ILMS	pre-go live, go live, how to request accounts, how to get help,
terms	etc
Expect class to take longer than usual	Prepare structured learning environment with formal tone for
Expect class to follow you step by step and prepare to walk	participants
through examples slowly	Set aside dedicated 1:1 time with Lead Procurement and Lead
	Account during Day 1 to answer questions and gain buy-in
Knowledge Economy: Low	Individualism: Collectivism
Highlights	Highlights
Formal education not highly valued	Show benefits to all roles and all levels
Users benefit from working on samples	 Emphasis on building skills and becoming masters of
Users will need to touch and feel new system	something
	Avoid rumors with frequent communications from top
Strategies	management Strutegies
Focus on Quick Tours/ 1 Pagers for users to use in class and take home	Walk through benefits of ILMS to all user groups when
Highlight exercise guide scenarios before each lesson	presenting ILMS benefits in the intro power points • Gain group buy in through benefits to the whole; stress
Encourage users to follow materials step by step	integration and impacts on others at post; show why its
Work to engage users as they will be hesitant to ask	important for everyone to take an active role in the
questions	procurement process
Prepare ILMS certificates for training completion and let	ľ ·
users know they are coming	
Quality of Life: Low	Uncertainty Avoidance: Strong
Highlights	Highlights
Fewer job choices and opportunities leave people open to	Need to prove a strong track record of success
newideas and newways of working	Need formal rules to minimize conflicts
Great pride is taken in work and people take their roles sectionals.	Employees need reassurance and to understand motivations
Great pride is taken in work and people take their roles seriously	of change
seriously Strategies	of change • Managers need to be seen as "experts" on system
seriously	of change • Managers need to be seen as "experts" on system Strutegies
seriously Strategies Engagement will be high if training is seen as valuable	of change • Managers need to be seen as "experts" on system Strottegies • Give post as many documents on the Site SP as possible (Job
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seriously Strategies • Engagement will be high if training is seen as valuable	of change • Managers need to be seen as "experts" on system Strottegies • Give poot as many documents on the Site SP as possible (Job Aids, Reference Guides, Class Agendas, Class Curriculum) • Direct users to ILMS Website early and often to read about ILMS • Highlights numbers/success of ILMS at other posts; focus on

Power Distance

Individualism

Uncertainty Avoidance





Teasers to build excitement and curiosity

Advance Notice to prepare users for change





Infographics to increase understanding in a unique way



Newsletters



Frequent Reminders of benefits and accomplishments to keep users climbing the change curve

Communications to



Quick Facts to communicate answers to common questions



Videos to build awareness and understanding



to provide details, timelines and testimonials



emphasize

transformation

Bold

In-building Displays to show the future state and benefits

Commitment



ALDACs and Department Notices to reach a wide audience



Town Halls to hear the voice of the customer



iNet Ads to increase exposure



Tips & Tricks to keep users committed long after deployment



Understanding



Personal Recognition to gain user buy-in

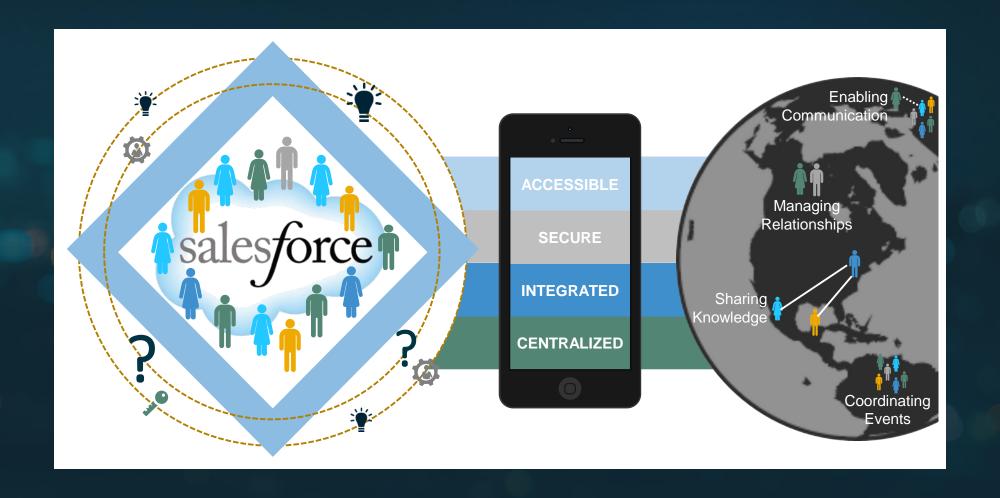
Awareness

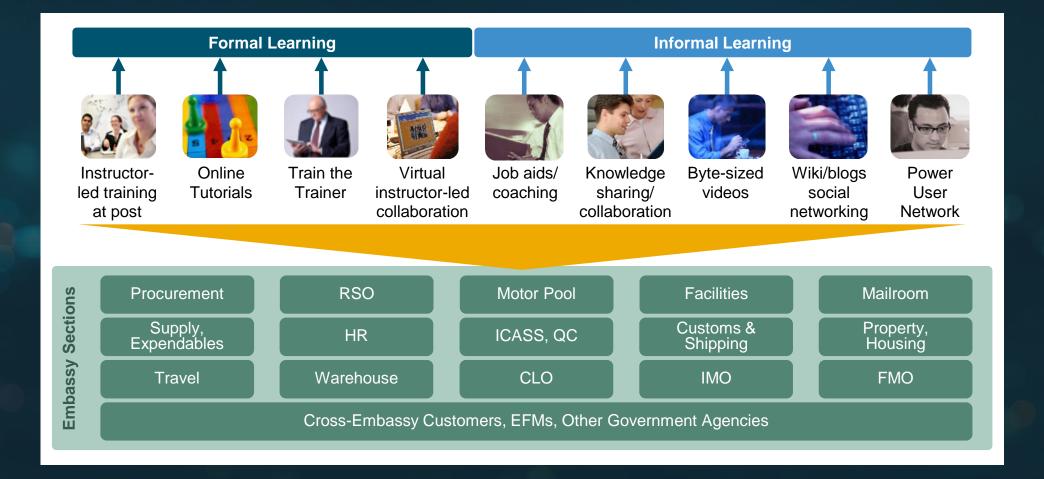
Time

Sponsors

Early Adopters

End Users





SMaRT Go Live



\$2.4B

GROSS BOOKINGS

Managed (\$) within the B&P **BUDGET** (\$34.8M)

Implemented



PRC Process Improvement initiatives

Integrated Agilex

PTW Process

Best in Class

Welcomed 15 **New SALES COLLEAGUES**

Won Key MEGA **DEALS** and Recompetes

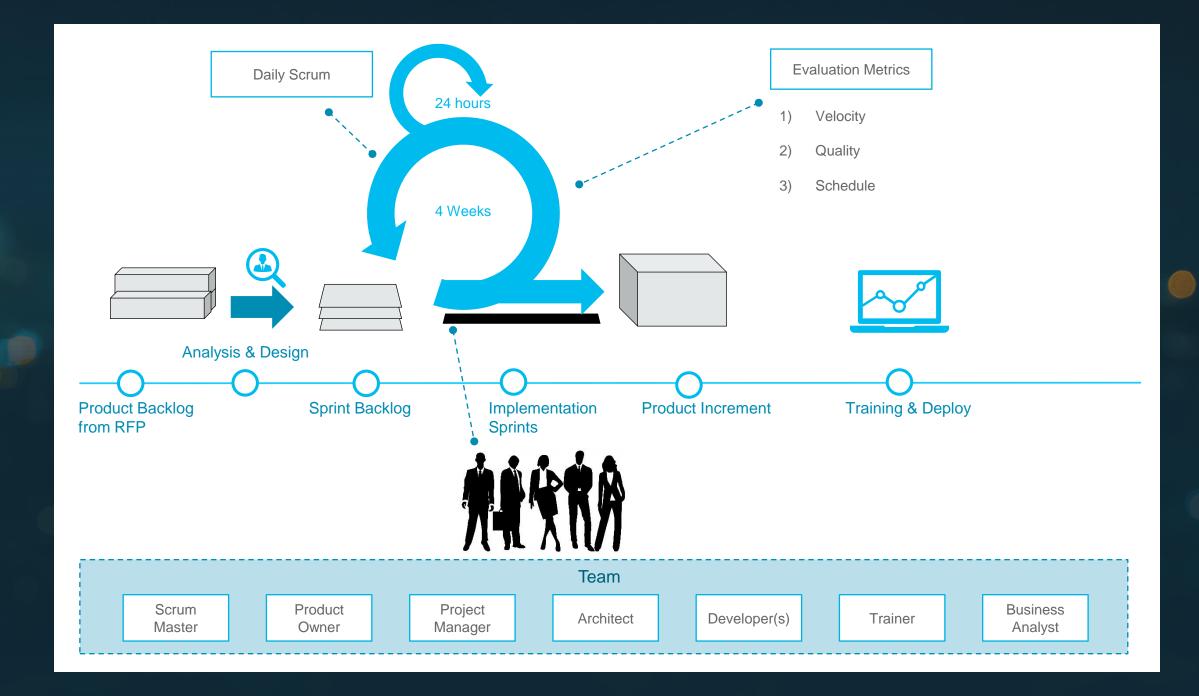




We want to help our clients put their customers first by creating new digital experiences and processes that replace and improve legacy operations

Driven by Digital

- Opening up possibilities through human-centered design
- Changing mindsets about what is possible
- Bringing industry innovations
- Changing operating models to match new possibilities and expectations
- Introducing new tools that unlock the ability to do more with less
- Protecting our client's people and data



Foot in Today



FOCUS & ENERGY

Aligning our time and resources with the market opportunity

- Living Account Plans (Plan, Evaluate, Adapt)
- Strong leverage of Strategic Solutions
- Increased connection to LLP Industry groups
- Expanded use of Digital Studio
- Strong operational blocking and tackling (more anticipation/planning, less reaction)

Foot in Tomorrow



CULTURE & PRACTICE OF INNOVATION

Moving at pace to bring new ideas to the market, ahead of our competitors

- Proactive, futurist mindset
- Process built for innovation capture and creative deal structures
- Deeper connection to Accenture
 Technology labs and Fjord Trends
- Centralized Growth team
- Alignment of performance achievement with our goals

JOURNEY HIGHLIGHTS



- Operations @ Scale
- Transition to Agile
- **New Clients**
- Pivoted Fast & First
- **Massive Implementations**
- Dialed Up "Powered By"

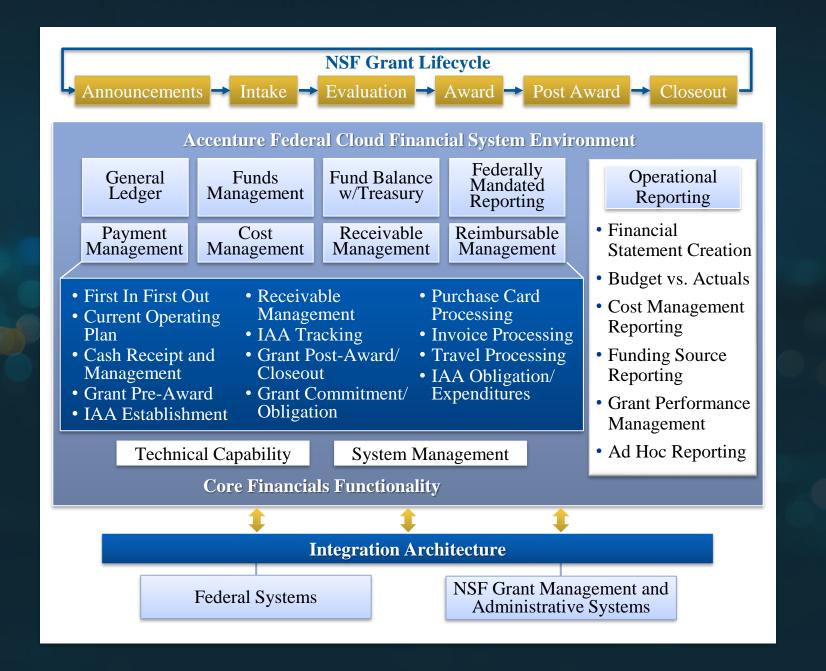
RELOAD PIPELINE

VEHICLE GROWTH

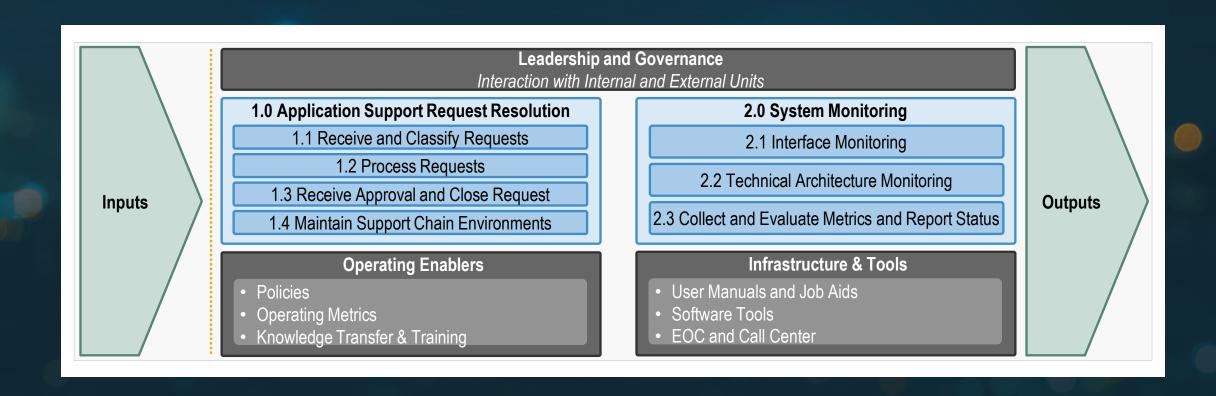
FLAWLESS DELIVERY

- Campaign Intensity
- Big Mission Swings
- Delivery Excellence
- Operations Focus
- Strategic Solutions

Entrepreneurial Mentality









Instructor-Led Training

Role-based classroom training co-delivered by Accenture instructors, HR Source PMO, & HRD SMEs to *provide hands-on* system experience

HR Source BUNET

HR Source's online support to system guides, job aids, videos, FAQs

Office Hours
Provide reoccurring venue to
for Q&A

Videos

Recorded
videos of lync
training
sessions
to provide
real-time
training at
the user's
convenience

Job Aids & System Guides

Maintain and develop **step-by-step instruction** on business process activities to include best practices

Super User Support

Super Users at Field Offices and HQ are *change advocates* and provide on-going user support

Identify Stakeholders

- Conduct initial org. impact assessment
- Determine which enhancement or new projects may have change impacts
- Conduct requirements and demo sessions to finalize requirements



Meet with SMEs to gather requirements & provide demos

Determine Change Plan

- Assess current state to future state
- Develop change management plan



Review change management plan with HRISU & HRD leadership (as needed)

Develop Training & Communication

- Assess communications needs / strategy per stakeholder group
- Tailor communications messages, timing, vehicles, & senders to key stakeholders



Review communications & training materials with HRISU counterparts

Inform Super Users & Train Employees

- Inform Super Users of new changes via monthly calls
- Deliver customized training to stakeholder groups based on change impact, preferred training method, etc..

Post Change Support

- Develop job aids and recorded training to support users
- Conduct regular
 Office Hours to
 address questions
- Conduct follow-up training as needed



Measure

Change

 Assess change effectiveness via

real-time Lync

surveys &

attendance

analytics to

Assess website

determine use of

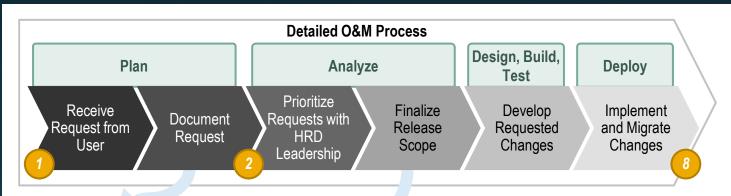
new resources

Collect and review survey results with HRISU & HRD leadership and implement lessons learned

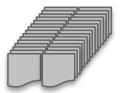


Collaborate with HRISU to deliver communications & training to impacted end users prior to/post each release





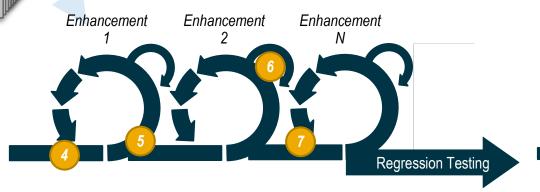
Product Backlog



Release **Backlog**

Rapid Delivery of High Value User Requests

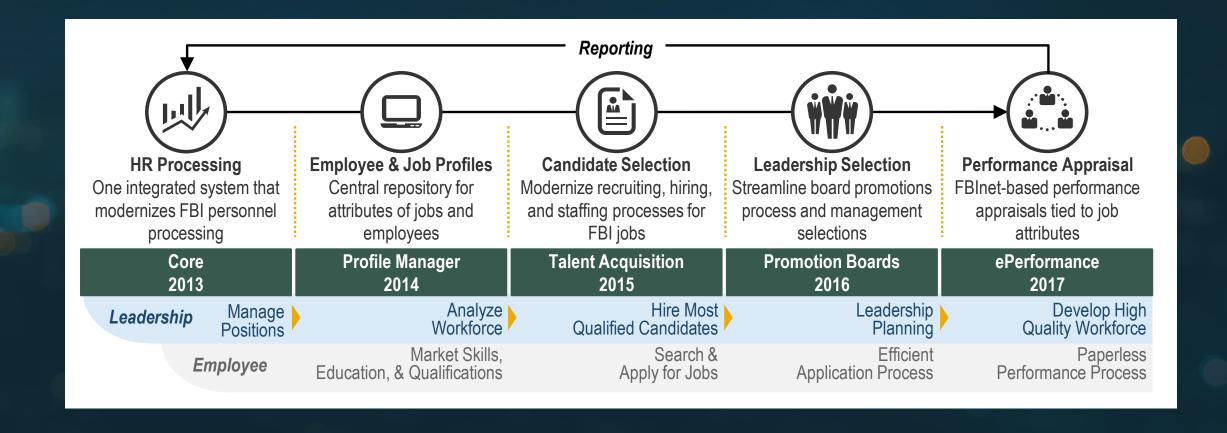
- Identify defect or enhancement and document in the backlog
- Prioritize requests via Change Advisory Board (CAB) and HRD Leadership
- Schedule changes for release
- Meet with users to gather requirements
- Resolve the issue and update code, job aids and training materials
- Demonstrate prototype to users and collect feedback
- User acceptance testing of enhancements
- Deploy code to the Production Environment



Enhancement N+1

	Plan	Analyze	Design	Build	Test	Deploy
HRD	Communicate PrioritiesProvide Requests	Review and Approve Release Scope	Provide System and Process Insights	Provide Feedback on Demo	UAT Solution	Attend TrainingProvide Feedback
ıture	 Allocate Resources Establish Release Timeline		Understand Process	• Build • Solution • Demo Solution	• Test Solution Output User Value	Communicate ChangesTrain UsersSeek Feedback
Accenture		Informs O&M A System Design				Convert Data & Redirect Interfaces
	Establish timeline based upon subsystem scope	Fit/Gap Analysis of Subsystem Features Legacy decommiss	 Understand Process, Data and Reporting Requirements ioning consolidates date 	 Build Solution Develop Data Conversion Scripts a and HR functions. 	Test Solution and Converted Data	Deploy FunctionalityConvert DataTrain Users
ITSD	Identify priority of subsystem retirement	Reduce subsystem enhancement support	Provide System and Process Insights	Validate data conversion scripts and results	UAT Solution	Deactivate New TransactionsArchive DataAttend Training





HR Source Position Management

Position Set-up



Position #

Position #

Every **Position** is assigned a unique number. People & FSL are assigned to **Positions**.

Core HR



Position numbers tied to Job Codes. Multiple Job Codes aligned to a Job Profile. (employee & job skills/competencies)

JPM



Position included on RTF for upcoming vacancy; gives insight on position details.



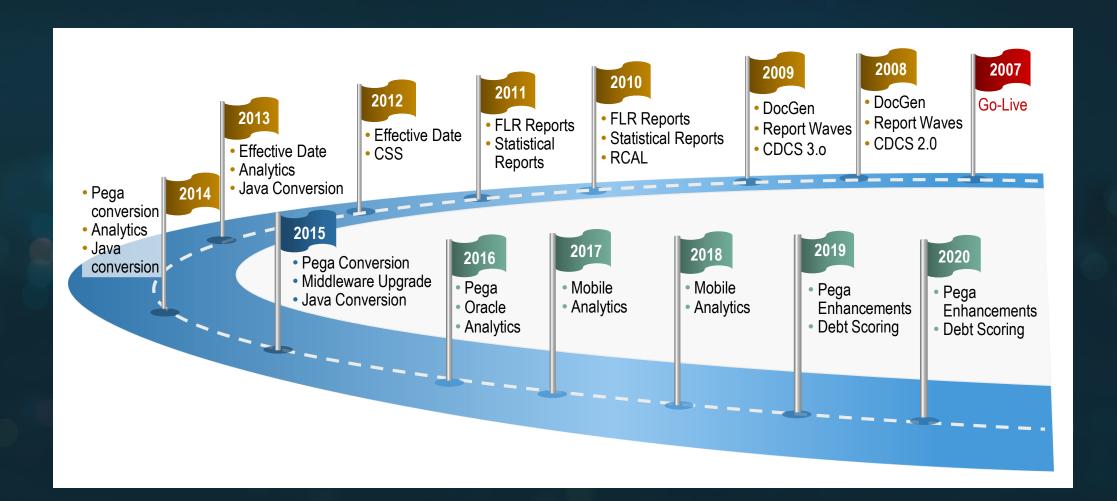
Position #

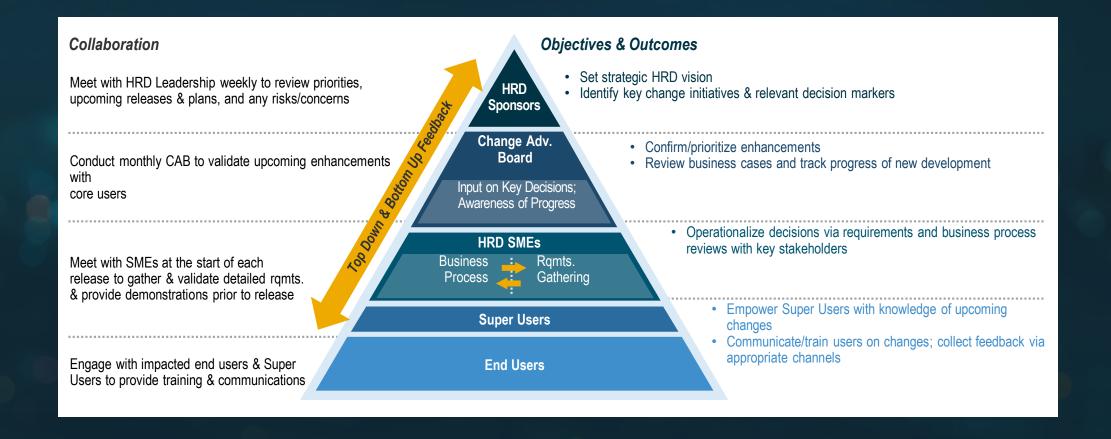
Position carried to Job Vacancy from the RTF. Associated *Job Profile* used to build vacancy details.

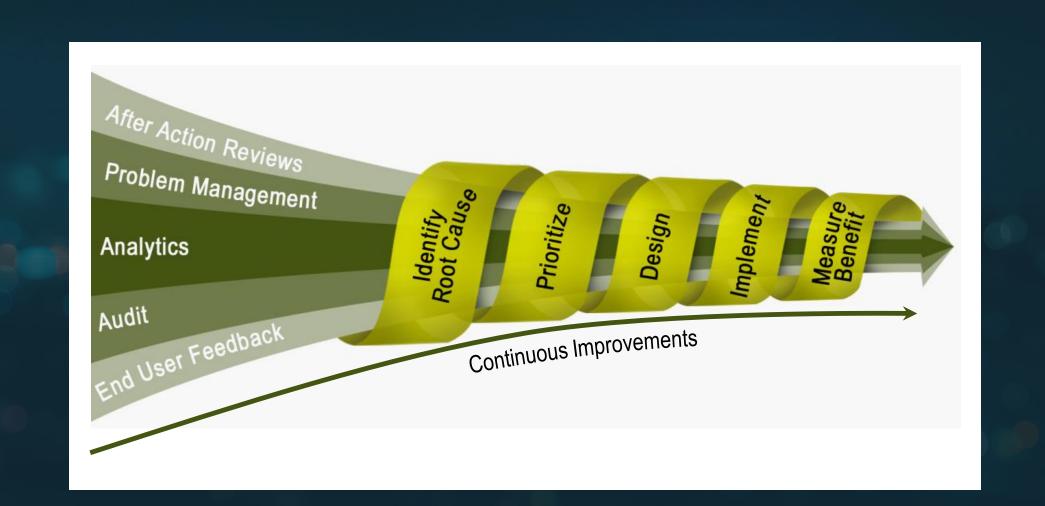


Selected Candidate enters FBI associated with that unique **Position** number.

Talent Acquisition





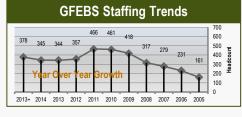


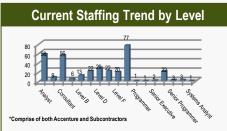


Staffing Dashboard









Open Roles by Location									
Open roles by Location	2913	2014 Jan	Peb	Mar	Apr	Total			
Kingstowne	3	2	- 4	12	4	27			
Other	1	4				5			
San Artorio		1				- 1			
Total	5	7	•	12	4	33			



